



AMG Reports Financial And Operating Results For Fourth Quarter And Full Year 1998

January 27, 1999

Company Reports Fourth Quarter EBITDA of \$24.0 million and EPS of \$0.48

Boston, MA, January 27, 1999 -- Affiliated Managers Group, Inc. (NYSE:AMG), an asset management holding company, today reported its financial and operating results for the fourth quarter and full year ended December 31, 1998.

Reported net income for the fourth quarter was \$9.3 million, or \$0.48 per share on a diluted basis, on revenues of \$80.3 million. Reported earnings before interest expense, income taxes, depreciation and amortization ("EBITDA") for the fourth quarter was \$24.0 million. These results compare to reported net income before extraordinary item for the fourth quarter 1997 of \$0.8 million, or \$0.07 per share on a diluted basis, on revenues of \$42.0 million, and EBITDA before extraordinary item of \$12.1 million. The revenues, EBITDA and net income for the fourth quarter 1998 include substantial performance fees which, due to their dependence on investment results, may not recur to the same magnitude in future years.

For the year ended December 31, 1998, reported net income was \$25.6 million, or \$1.33 per share on a diluted basis, on revenues of \$238.5 million, while on a reported basis, EBITDA for the year ended December 31, 1998 was \$76.3 million. For the year ended December 31, 1997, reported net income before the extraordinary item was \$1.6 million, or \$0.20 per share on a diluted basis, on revenues of \$95.3 million. Reported EBITDA for the year ended December 31, 1997 was \$20.0 million.

On a pro forma basis (giving effect to the investments in Essex Investment Management Company, LLC, completed on March 20, 1998, Davis Hamilton Jackson & Associates, L.P., completed on December 31, 1998, and Rorer Asset Management, LLC, completed on January 6, 1999, as if each occurred as of January 1, 1998), net income for the year ended December 31, 1998 was \$28.3 million, or \$1.45 per share. EBITDA on the same pro forma basis for the year ended December 31, 1998 was \$89.3 million.

Pro forma for the investment in Rorer, assets under management at December 31, 1998 were \$62.1 billion. Assets under management by Tweedy, Browne Company LLC, AMG's largest Affiliate based on EBITDA Contribution (as defined in Note 6 to the attached Summary Financial Data), rose to \$6.6 billion, a 24.3 percent increase for the year. Aggregate net client cash flows were positive for the year at \$160 million, although those for the fourth quarter were negative \$1.5 billion due to a decline in assets indirectly managed using "overlay" strategies. Overlay assets (which generally carry lower fees than directly managed assets) declined by \$1.6 billion in the fourth quarter and for the year. Excluding the effect of these overlay assets, aggregate directly managed assets of AMG's Affiliates increased by \$170 million in the fourth quarter and \$1.7 billion for the year.

"We are pleased with AMG's strategic and financial achievements in 1998, our first year as a public company," said William J. Nutt, Chairman, President, and Chief Executive Officer. "Notwithstanding volatile markets in the latter half of the year, our Affiliates produced impressive growth resulting from strong investment performance and positive aggregate net client cash flows over the year. In addition, we continued to successfully execute our strategy of generating growth through investments in new Affiliates. With the additions of Rorer, Davis Hamilton, and Essex, AMG has grown to 13 Affiliates. These new Affiliates further expand AMG's diversity by asset class, investment style, client type, and geographic region. Finally, we are also pleased to have assisted one of our Affiliates, The Burrigge Group LLC, in acquiring an excellent firm, Sound Capital Partners, LLC, in July of 1998."

AMG was founded in 1993 to address the succession and transition issues facing the founders and owners of many mid-sized investment firms. AMG's strategy is to generate growth through new investments, as well as through the internal growth of existing Affiliates. AMG's innovative transaction structure allows individual

members of each Affiliate's management to retain or receive significant direct ownership in their firm while maintaining operating autonomy. In addition, AMG provides centralized assistance to its Affiliates, when requested, in strategic matters, marketing, product development, and operations support.

Certain matters discussed in the press release may constitute forward-looking statements within the meaning of the federal securities laws. Actual results and the timing of certain events could differ materially from those projected in or contemplated by the forward-looking statements due to a number of factors, including changes in the securities or financial markets or in general economic conditions, the availability of equity and debt financing, competition for acquisitions of interest in investment management firms, and other risks detailed from time to time in AMG's filings with the Securities and Exchange Commission. Reference is hereby made to the "Cautionary Statements" set forth in the Company's Form 10-K for the year ended December 31, 1997.

Affiliated Managers Group, Inc.

Summary Financial Data

(dollars in thousands, except as indicated and per share data)

	Three Months Ended 12/31/97	Three Months Ended 12/31/98	Pro Forma Three Months Ended 12/31/98 (3)
Statement of Income Data:			
Revenues	\$ 42,007	\$ 80,293	\$ 88,635
Other operating expenses	24,040	42,390	46,853
Depreciation and amortization	4,378	5,398	6,230
Operating income	13,589	32,505	35,552
Investment and other income	(360)	(910)	(992)
Interest expense	5,772	3,036	4,045
Income before minority interest, income taxes and extraordinary item	8,177	30,379	32,499
Minority interest	(6,224)	(14,862)	(16,232)
Income before income taxes and extraordinary item	1,953	15,517	16,267
Income tax expense	1,143	6,207	6,832
Income before extraordinary item	810	9,310	9,435
Extraordinary item	(10,011)	-	-
Net income (loss)	\$ (9,201)	\$ 9,310	\$ 9,435
Average shares outstanding - basic	7,331,741	17,492,720	17,490,992
Average shares outstanding - diluted	12,344,678	19,360,481	19,358,753
Income before extraordinary item per share - basic	\$ 0.11	\$ 0.53	\$ 0.54
Income before extraordinary item per share - diluted	\$ 0.07	\$ 0.48	\$ 0.49

Other Financial Data:

EBITDA (1)	\$ 12,103	\$ 23,951	\$ 26,542
EBITDA as adjusted (2)	\$ 5,188	\$ 14,708	\$ 15,665
EBITDA as adjusted per share	\$ 0.42	\$ 0.76	\$ 0.81

(under same method used to calculate
diluted earnings per share)

	December 31, 1997	December 31, 1998	Pro Forma December 31, 1998
Balance Sheet Data:			
Senior debt	\$ 159,500	\$ 212,500	\$ 277,500
Subordinated debt	800	800	800
Stockholders' equity	\$ 259,740	\$ 313,655	\$ 313,655

Affiliated Managers Group, Inc.

Summary Financial Data

(dollars in thousands, except as indicated and per share data)

	Year Ended	Year Ended	Pro Forma Year Ended
	12/31/97	12/31/98	12/31/98 (3)
Statement of Income Data:			
Revenues	\$ 95,287	\$ 238,494	\$ 278,327
Other operating expenses	64,168	125,590	146,175
Depreciation and amortization	8,558	20,124	24,386
Operating income	22,561	92,780	107,766
Investment and other income	(1,174)	(2,251)	(2,585)
Interest expense	8,479	13,603	16,179
Income before minority interest, income taxes and extraordinary item	15,256	81,428	94,172
Minority interest	(12,249)	(38,843)	(45,459)
Income before income taxes and extraordinary item	3,007	42,585	48,713
Income tax expense	1,364	17,034	20,459
Income before extraordinary item	1,643	25,551	28,254
Extraordinary item	(10,011)	-	-
Net income (loss)	\$ (8,368)	\$ 25,551	\$ 28,254
Average shares outstanding - basic	2,270,684	17,582,900	17,490,992
Average shares outstanding - diluted	8,235,529	19,222,831	19,479,900
Income before extraordinary item per share - basic	\$ 0.72	\$ 1.45	\$ 1.62
Income before extraordinary item per share - diluted	\$ 0.20	\$ 1.33	\$ 1.45

Other Financial Data:

EBITDA (1)	\$ 20,044	\$ 76,312	\$ 89,278
EBITDA as adjusted (2)	\$ 10,201	\$ 45,675	\$ 52,640
EBITDA as adjusted per share	\$ 1.24	\$ 2.38	\$ 2.70

(under same method used to calculate
diluted earnings per share)

Affiliated Managers Group, Inc.

Summary Financial Data

(dollars in thousands, except as indicated and per share data)

Supplemental Reported and Pro Forma Information:

	Reported Three Months Ended 12/31/98	Reported Year Ended 12/31/98	Pro Forma Three Months Ended 12/31/98 (3)	Pro Forma Year Ended 12/31/98 (3)
Assets under management (at period end, in millions):	Ended 12/31/98	12/31/98	Ended 12/31/98 (3)	12/31/98 (3)
Tweedy, Browne	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641
Other Affiliates (4)	51,090	51,090	55,490	55,490
Total	\$ 57,731	\$ 57,731	\$ 62,131	\$ 62,131

Revenues:

Tweedy, Browne	\$ 18,937	\$ 78,243	\$ 18,937	\$ 78,243
Other Affiliates	61,356	160,251	69,698	200,084
Total	\$ 80,293	\$ 238,494	\$ 88,635	\$ 278,327

Owners' Allocation (5):

Tweedy, Browne	\$ 13,072	\$ 54,097	\$ 13,072	\$ 54,097
Other Affiliates	28,902	69,785	32,818	88,936

Total	\$ 41,974	\$ 123,882	\$ 45,890	\$ 143,033
EBITDA Contribution (6):				
Tweedy, Browne	\$ 9,392	\$ 39,284	\$ 9,392	\$ 39,284
Other Affiliates	17,027	44,676	19,618	57,642
Total	\$ 26,419	\$ 83,960	\$ 29,010	\$ 96,926

Reconciliation of EBITDA contribution to EBITDA:

Total EBITDA Contribution (as above)	\$ 26,419	\$ 83,960	\$ 29,010	\$ 96,926
Less, holding company expenses	(2,468)	(7,648)	(2,468)	(7,648)
EBITDA	\$ 23,951	\$ 76,312	\$ 26,542	\$ 89,278

Notes:

1. EBITDA represents earnings before interest expense, income taxes, depreciation and amortization and extraordinary item.
2. EBITDA as adjusted represents earnings after interest expense and income taxes but before depreciation and amortization and extraordinary item.
3. Pro forma financial data gives effect to the investments in Essex, Davis Hamilton and Rorer and financing transactions which occurred during 1998 and 1999 as if each of such transactions occurred as of January 1, 1998.
4. Assets under management for Reported Three Months 12/31/98 and Reported Year Ended 12/31/98 reflect assets for Davis Hamilton. Reported Revenues, Owners' Allocation, and EBITDA Contribution for the same periods do not reflect the investment in Davis Hamilton due to its closing date of December 31, 1998.
5. Owners' Allocation represents the portion of an Affiliate's revenues which is allocated to the owners of that Affiliate, including AMG, generally in proportion to their ownership interests, pursuant to the revenue sharing agreement with such Affiliate.
6. EBITDA Contribution represents the portion of an Affiliate's revenues that is allocated to AMG after amounts retained by the Affiliate for compensation and day-to-day operating and overhead expenses, but before the interest, income taxes, depreciation and amortization expenses of the Affiliate.