# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, DC 20549** 

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) July 29, 2009

# Affiliated Managers Group, Inc.

(Exact Name of Registrant as Specified in Its Charter)

#### Delaware

(State or Other Jurisdiction of Incorporation)

001-13459

04-3218510

(Commission File Number)

(IRS Employer Identification No.)

600 Hale Street
Prides Crossing, Massachusetts
(Address of Principal Executive Offices)

01965

(Zip Code)

(617) 747-3300

(Registrant's Telephone Number, Including Area Code)

N/A

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 2.02 Results of Operations and Financial Conditions.

On July 29, 2009, Affiliated Managers Group, Inc. (the "Company") issued a press release setting forth its financial and operating results for the quarter ended June 30, 2009. A copy of this press release is furnished as Exhibit 99.1 hereto and is hereby incorporated by reference herein.

#### ITEM 8.01 Other Events.

The financial statement tables set forth in the press release issued by the Company on July 29, 2009 are also filed as Exhibit 99.2 hereto and are hereby incorporated by reference herein.

#### ITEM 9.01 Financial Statements and Exhibits.

(c) Exhibits.

Exhibit No.	Description
99.1*	Earnings Press Release issued by the Company on July 29, 2009.
99.2	Certain Earnings Press Release Financial Statement Tables.

<sup>\*</sup> This exhibit shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, nor shall it be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AFFILIATED MANAGERS GROUP, INC.

Date: July 29, 2009 By: /S/ JOHN KINGSTON, III

Exhibit No.

Name: John Kingston, III
Title: Executive Vice President
General Counsel and Secretary

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#### EXHIBIT INDEX

Description

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Investor Relations: Peter MacEwen

Alexandra Lynn (617) 747-3300 ir@amg.com

Media Relations: Laura O'Brien

(617) 747-3300 pr@amg.com

# AMG Reports Financial and Operating Results for the Second Quarter and First Half of 2009

Company Reports Cash EPS of \$1.00; EPS of \$0.26

BOSTON, July 29, 2009 — Affiliated Managers Group, Inc. (NYSE: AMG) today reported its financial and operating results for the quarter and six months ended June 30, 2009.

For the second quarter of 2009, Cash Earnings Per Share ("Cash EPS") were \$1.00, compared to \$1.49 for the same period of 2008, while diluted earnings per share for the second quarter of 2009 were \$0.26, compared to \$0.82 for the same period of 2008. For the second quarter of 2009, Cash Net Income was \$42.4 million, compared to \$62.1 million for the same period of 2008. For the second quarter of 2009, Net Income was \$11.0 million, compared to \$34.6 million for the same period of 2008. (Cash EPS and Cash Net Income are defined in the attached tables.)

For the second quarter of 2009, revenue was \$201.2 million, compared to \$309.0 million for the same period of 2008. For the second quarter of 2009, EBITDA was \$53.2 million, compared to \$88.3 million for the same period of 2008.

For the six months ended June 30, 2009, Cash Net Income was \$80.1 million, while EBITDA was \$102.4 million. For the same period, Net Income was \$17.1 million, on revenue of \$379.7 million. For the six months ended June 30, 2008, Cash Net Income was \$120.3 million, while EBITDA was \$176.9 million. For the same period, Net Income was \$65.9 million, on revenue of \$644.0 million.

Net client cash flows for the second quarter of 2009 were approximately \$(1.6) billion. Pro forma for its pending investment with Harding Loevner, AMG's aggregate assets under management were approximately \$178.7 billion at June 30, 2009.

(more)

"AMG's results reflect a strong quarter in the equity markets, and we remain confident in our forward growth prospects as the environment improves," stated Sean M. Healey, President and Chief Executive Officer of AMG. "Our Affiliates produced strong relative performance across a diverse range of investment styles. Highlights for the quarter included value managers Tweedy, Browne and Third Avenue, which produced outstanding results in their highly regarded products, and emerging markets manager Genesis, which outperformed peers and benchmarks across its product set. Among our alternative products, AQR posted excellent performance in its major strategies, and credit specialist BlueMountain continued to deliver strong returns for its clients. Despite this strong performance, continued alternative outflows offset positive flows into our Affiliates' traditional products. Looking ahead, with our Affiliates' long-term track records of outperformance, we are well-positioned to generate strong organic growth as investors increasingly reallocate to risk-oriented assets."

Mr. Healey added, "In addition, we continue to make excellent progress in our new investments area. We are pleased to announce today our agreement to complete our investment in Harding Loevner, a leading global growth equity manager. More broadly, we continue to actively evaluate an array of new investment prospects, and given AMG's proven partnership approach, we are uniquely positioned to execute our growth strategy through accretive investments in new Affiliates. Our acquisition pipeline includes attractive investment opportunities involving the divestitures of asset management subsidiaries, and with improving market conditions, an increasing number of demographically-driven, succession-oriented transactions. With approximately \$375 million of available cash resources, as well as an undrawn credit facility of \$770 million, we remain well-positioned to execute on our new investment opportunities. Given our proven track record and significant financial capacity, we are confident in our ability to capitalize on this broad set of opportunities to deliver strong long-term returns for our shareholders."

#### **About Affiliated Managers Group**

AMG is an asset management company with equity investments in a diverse group of boutique investment management firms. AMG's strategy is to generate growth through the internal growth of its existing Affiliates, as well as through investments in new Affiliates. AMG's innovative transaction structure allows individual members of each Affiliate's management team to retain or receive significant direct equity ownership in their firm while maintaining operating autonomy. In addition, AMG provides centralized assistance to its Affiliates in strategic matters, marketing, distribution, product development and operations. For more information, please visit the Company's website at www.amg.com.

including changes in the securities or financial markets or in general economic conditions, the availability of equity and debt financing, competition for acquisitions of interests in investment management firms, the ability to close pending investments, the investment performance of our Affiliates and their ability to effectively market their investment strategies, and other risks detailed from time to time in AMG's filings with the Securities and Exchange Commission. Reference is hereby made to the "Cautionary Statements" set forth in the Company's Form 10-K for the year ended December 31, 2008.

AMG routinely posts information that may be significant for investors in the Investor Information section of its website, and encourages investors to consult that section regularly. For additional information, please visit www.amg.com.

#### **Financial Tables Follow**

A teleconference will be held with AMG's management at 11:00 a.m. Eastern time today. Parties interested in listening to the teleconference should dial 1-877-941-8609 (domestic calls) or 1-480-629-9818 (international calls) starting at 10:45 a.m. Eastern time. Those wishing to listen to the teleconference should dial the appropriate number at least ten minutes before the call begins. The teleconference will be available for replay approximately one hour after the conclusion of the call. To access the replay, please dial 1-800-406-7325 (domestic calls) or 1-303-590-3030 (international calls) and enter the pass code, 4116595#. The live call and the replay of the session, and the additional financial information referenced during the teleconference, may also be accessed via the Web at www.amg.com.

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# Affiliated Managers Group, Inc.

#### **Financial Highlights**

(dollars in thousands, except per share data)

		Ended Ende		Three Months Ended 6/30/09
Revenue	\$	308,964	\$	201,246
Net Income (controlling interest)	\$	34,635	\$	10,979
Cash Net Income (A)	\$	62,088	\$	42,419
EBITDA (B)	\$	88,305	\$	53,155
Average shares outstanding - diluted		42,371,454		43,159,140
Earnings per share - diluted	\$	0.82	\$	0.26
Average shares outstanding - adjusted diluted (C)		41,577,019		42,286,500
Cash earnings per share (C)	\$	1.49	\$	1.00
	1	December 31, 2008*		June 30, 2009
Cash and cash equivalents	\$	396,431	\$	274,369
Senior debt	\$	233,514	\$	_
Senior convertible securities (D)	\$	445,535	\$	451,255
Junior convertible trust preferred securities (D)	\$	505,034	\$	506,169
Stockholders' equity	\$	924,801	\$	1,105,253
(more)				
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# Affiliated Managers Group, Inc.

# Financial Highlights

(dollars in thousands, except per share data)

	ix Months Ended 6/30/08*	 Six Months Ended 6/30/09
Revenue	\$ 643,998	\$ 379,721
Net Income (controlling interest)	\$ 65,858	\$ 17,104

Cash Net Income (A)	\$	120,275	\$ 80	0,125
EBITDA (B)	\$	176,876	\$ 102	2,383
Average shares outstanding - diluted		41,597,282	42,082	2,991
Earnings per share - diluted	\$	1.63	\$	0.41
Average shares outstanding - adjusted diluted (C)		40,153,957	41,209	9,769
Cash earnings per share (C)	\$	3.00	\$	1.94
(more)				
5				
Affiliated Managers Group, Inc. Reconciliations of Earnings Per Share Calculation (dollars in thousands, except per share data)		There Months	Those Month	<b>L</b> .
	_	Three Months Ended 6/30/08*	Three Mont Ended 6/30/09	ns
Net Income (controlling interest)	\$	34,635	\$ 10	),979
Convertible securities interest expense, net (E)  Net Income (controlling interest), as adjusted	\$	34,716	\$ 11	36 1,015
Average shares outstanding - diluted		42,371,454	43,159	
	\$	0.82	\$	0.26
Earnings per share - diluted	\$	0.82	\$	0.26
	_	Six Months Ended 6/30/08*	Six Months Ended 6/30/09	·
Net Income (controlling interest)	\$	65,858	\$ 17	7,104
Convertible securities interest expense, net (E)  Net Income (controlling interest), as adjusted	\$	2,075 67,933	\$ 17	72 7,176
Average shares outstanding - diluted		41,597,282	42,082	
Earnings per share - diluted	\$	1.63		0.41
	,	1.03	Φ	0.41
(more)				
6				
Affiliated Managers Group, Inc. Reconciliations of Average Shares Outstanding	_	Three Months Ended 6/30/08	Three Monti Ended 6/30/09	hs
Average shares outstanding - diluted		42,371,454	43,159	),140
Assumed issuance of COBRA shares Assumed issuance of LYONS shares Assumed issuance of 2008 Senior Convertible Notes shares		(1,454,332)	(873	3,803)
Assumed issuance of Trust Preferred shares Dilutive impact of COBRA shares		<u> </u>		_
Dilutive impact of LYONS shares Dilutive impact of 2008 Senior Convertible Notes shares		659,897	1	1,163
Dilutive impact of Trust Preferred shares	_	_		_
Average shares outstanding - adjusted diluted (C)	=	41,577,019	42,286	5,500
	_	Six Months Ended 6/30/08	Six Months Ended 6/30/09	·
Average shares outstanding - diluted		41,597,282	42,082	2,991
Assumed issuance of COBRA shares Assumed issuance of LYONS shares		(1,398,081) (1,454,419)	(0.7)	3,803)

Assumed issuance of 2008 Senior Convertible Notes shares	_	_
Assumed issuance of Trust Preferred shares	_	_
Dilutive impact of COBRA shares	757,385	_
Dilutive impact of LYONS shares	651,790	581
Dilutive impact of 2008 Senior Convertible Notes shares	_	_
Dilutive impact of Trust Preferred shares	_	_
Average shares outstanding - adjusted diluted (C)	40,153,957	41,209,769
(more)		

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# Affiliated Managers Group, Inc.

**Operating Results** 

(in millions)

### **Assets Under Management**

Statement of Changes - Quarter to Date

	 Mutual Fund	1	Institutional	_	High Net Worth	 Total
Assets under management, March 31, 2009	\$ 30,623	\$	98,379	\$	23,914	\$ 152,916
Client cash inflows	1,927		7,965		1,296	11,188
Client cash outflows	(2,994)		(8,342)		(1,404)	(12,740)
Net client cash flows	(1,067)		(377)		(108)	(1,552)
Investment performance	5,636		16,054		2,891	24,581
Other (F)	_		(2,130)		(11)	(2,141)
Assets under management, June 30, 2009	\$ 35,192	\$	111,926	\$	26,686	\$ 173,804

Statement of Changes - Year to Date

	 Mutual Fund	 Institutional	 High Net Worth	 Total
Assets under management, December 31, 2008	\$ 34,704	\$ 109,450	\$ 25,991	\$ 170,145
Client cash inflows	3,402	15,190	2,616	21,208
Client cash outflows	(5,663)	(18,141)	(3,362)	(27,166)
Net client cash flows	 (2,261)	(2,951)	(746)	(5,958)
Investment performance	2,749	10,146	1,511	14,406
Other (F)	_	(4,719)	(70)	(4,789)
Assets under management, June 30, 2009	\$ 35,192	\$ 111,926	\$ 26,686	\$ 173,804

(more)

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# Affiliated Managers Group, Inc. Operating Results

(in thousands)

## **Financial Results**

		Three Three Months Months Ended Percent Ended 6/30/08* of Total 6/30/09			Months Ended	Percent of Total
Revenue						
Mutual Fund	\$	125,980	41%	\$	72,360	36%
Institutional		147,409	48%		101,491	50%
High Net Worth		35,575	11%		27,395	14%
	\$	308,964	100%	\$	201,246	100%
EBITDA (B)						
Mutual Fund	\$	30,079	34%	\$	14,391	27%
Institutional		47,317	54%		31,690	60%
High Net Worth		10,909	12%		7,074	13%
	\$	88,305	100%	\$	53,155	100%
	Six Months Ended 6/30/08*		Percent of Total	Six Months Ended 6/30/09		Percent of Total

Revenue				
Mutual Fund	\$ 260,843	40%	\$ 140,698	37%
Institutional	307,488	48%	183,729	48%
High Net Worth	75,667	12%	55,294	15%
	\$ 643,998	100%	\$ 379,721	100%
EBITDA (B)				
Mutual Fund	\$ 61,221	35%	\$ 29,266	28%
Institutional	94,751	53%	59,127	58%
High Net Worth	20,904	12%	13,990	14%

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Affiliated Managers Group, Inc. Reconciliations of Performance and Liquidity Measures

(in thousands)

		Three Months Ended 6/30/08*		ree Months Ended 6/30/09
Net Income (controlling interest)	\$	34,635	\$	10,979
Intangible amortization		13,500		16,000
Intangible-related deferred taxes		9,040		9,544
APB 14-1 expense		375		2,053
Affiliate equity expense		2,858		1,889
Affiliate depreciation		1,680		1,954
Cash Net Income (A)	\$	62,088	\$	42,419
Cash flow from operations	\$	179,573	\$	72,214
Interest expense, net of non-cash items		15,705		13,928
Current tax provision		12,356		(1,126)
Income from equity method investments, net of distributions		1,821		5,428
Changes in assets and liabilities and other adjustments		(121,150)		(37,289)
EBITDA (B)	\$	88,305	\$	53,155
Holding company expenses		15,700		10,537
EBITDA Contribution	\$	104,005	\$	63,692
		Six Months	s	ix Months
		Ended 6/30/08*		Ended 6/30/09
Net Income (controlling interest)	<u> </u>	Ended 6/30/08*		Ended 6/30/09
Net Income (controlling interest) Intangible amortization	\$	Ended	\$	Ended
Net Income (controlling interest) Intangible amortization Intangible-related deferred taxes	\$	Ended 6/30/08*		Ended 6/30/09 17,104
Intangible amortization	\$	Ended 6/30/08* 65,858 26,800		Ended 6/30/09 17,104 32,000
Intangible amortization Intangible-related deferred taxes	\$	Ended 6/30/08* 65,858 26,800 18,061		17,104 32,000 19,115
Intangible amortization Intangible-related deferred taxes APB 14-1 expense	\$	Ended 6/30/08* 65,858 26,800 18,061 1,457 4,873 3,226		17,104 32,000 19,115 4,110
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense	\$	Ended 6/30/08* 65,858 26,800 18,061 1,457 4,873		17,104 32,000 19,115 4,110 3,895
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense Affiliate depreciation	_	Ended 6/30/08* 65,858 26,800 18,061 1,457 4,873 3,226	\$	17,104 32,000 19,115 4,110 3,895 3,901
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense Affiliate depreciation Cash Net Income (A)	\$	Ended 6/30/08* 65,858 26,800 18,061 1,457 4,873 3,226 120,275	\$	17,104 32,000 19,115 4,110 3,895 3,901 80,125
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense Affiliate depreciation Cash Net Income (A)  Cash flow from operations	\$	Ended 6/30/08* 65,858 26,800 18,061 1,457 4,873 3,226 120,275	\$	17,104 32,000 19,115 4,110 3,895 3,901 80,125
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense Affiliate depreciation Cash Net Income (A)  Cash flow from operations Interest expense, net of non-cash items	\$	Ended 6/30/08* 65,858 26,800 18,061 1,457 4,873 3,226 120,275 242,780 35,796	\$	17,104 32,000 19,115 4,110 3,895 3,901 80,125
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense Affiliate depreciation Cash Net Income (A)  Cash flow from operations Interest expense, net of non-cash items Current tax provision	\$	Ended 6/30/08* 65,858 26,800 18,061 1,457 4,873 3,226 120,275 242,780 35,796 25,501	\$	17,104 32,000 19,115 4,110 3,895 3,901 80,125 87,905 28,650 (9,171)
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense Affiliate depreciation Cash Net Income (A)  Cash flow from operations Interest expense, net of non-cash items Current tax provision Income from equity method investments, net of distributions	\$	Ended 6/30/08* 65,858 26,800 18,061 1,457 4,873 3,226 120,275 242,780 35,796 25,501 (12,146)	\$	17,104 32,000 19,115 4,110 3,895 3,901 80,125  87,905 28,650 (9,171) 809
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense Affiliate depreciation Cash Net Income (A)  Cash flow from operations Interest expense, net of non-cash items Current tax provision Income from equity method investments, net of distributions Changes in assets and liabilities and other adjustments	<u>\$</u>	Ended 6/30/08* 65,858 26,800 18,061 1,457 4,873 3,226 120,275 242,780 35,796 25,501 (12,146) (115,055)	\$ \$ \$	17,104 32,000 19,115 4,110 3,895 3,901 80,125  87,905 28,650 (9,171) 809 (5,810)

(more)

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Affiliated Managers Group, Inc. **Consolidated Statements of Income** (dollars in thousands, except per share data)

		2008*		2009		2008*		2009
Revenue	\$	308,964	\$	201,246	\$	643,998	\$	379,721
Operating expenses:								
Compensation and related expenses		140,822		103,373		291,902		187,533
Selling, general and administrative		48,178		32,157		101,028		64,664
Amortization of intangible assets		8,551		8,044		16,901		16,138
Depreciation and other amortization		2,902		3,243		5,676		6,482
Other operating expenses		5,050		4,736		10,463		10,486
		205,503		151,553		425,970		285,303
Operating income		103,461		49,693		218,028		94,418
Non-operating (income) and expenses:								
Investment and other (income) loss		(426)		(7,191)		1,513		(6,950)
Income from equity method investments		(13,414)		(7,351)		(27,402)		(13,767)
Investment (income) loss from Affiliate		( , ,		( , ,		( ) ,		
investments in partnerships (G)		(5,404)		(14,947)		8,930		(11,152)
Interest expense		16,927		19,193		39,864		39,141
		(2,317)		(10,296)		22,905		7,272
Income before income taxes		105,778		59,989		195,123		87,146
Income taxes - current		12,356		(1,126)		25,501		(9,171)
Income taxes - intangible-related deferred		9,040		9,544		18,061		19,115
Income taxes - other deferred		(1,055)		(4,678)		(4,884)		(2,287)
Net income		85,437		56,249		156,445		79,489
Net income (non-controlling interests) (G)		(45,650)		(30,671)		(98,824)		(51,549)
Net (income) loss (non-controlling interests in partnerships) (G)		(5,152)		(14,599)		8,237		(10,836)
Not Income (controlling interest)	\$	34,635	\$	10,979	\$	65,858	\$	17,104
Net Income (controlling interest)	Φ	34,033	Φ	10,979	Φ	03,838	φ	17,104
Average shares outstanding - basic		39,300,624		41,450,659		36,885,373		40,740,486
Average shares outstanding - diluted		42,371,454		43,159,140		41,597,282		42,082,991
Earnings per share - basic	\$	0.88	\$	0.26	\$	1.79	\$	0.42
Earnings per share - diluted	\$	0.82	\$	0.26	\$	1.63	\$	0.41
		(more)						

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## **Consolidated Balance Sheets** (in thousands)

Senior convertible securities (D)

Senior debt

Affiliated Managers Group, Inc.

	1	December 31, 2008*	June 30, 2009
Assets			
Current assets:			
Cash and cash equivalents	\$	396,431	\$ 274,369
Investment advisory fees receivable		131,099	113,899
Affiliate investments in partnerships (G)		68,789	78,560
Affiliate investments in marketable securities		10,399	13,789
Prepaid expenses and other current assets		23,968	27,591
Total current assets		630,686	 508,208
Fixed assets, net		71,845	66,885
Equity investments in Affiliates		678,887	664,669
Acquired client relationships, net		491,408	476,571
Goodwill		1,243,583	1,255,793
Other assets		96,291	108,170
Total assets	\$	3,212,700	\$ 3,080,296
Liabilities and Stockholders' Equity			
Current liabilities:			
Accounts payable and accrued liabilities	\$	183,794	\$ 118,909
Payables to related party		26,187	2,907
Total current liabilities		209,981	121,816

451,255

233,514

445,535

Junior convertible trust preferred securities (D)	505,034	506,169
Deferred income taxes	319,491	338,047
Other long-term liabilities	30,414	26,133
Total liabilities	1,743,969	1,443,420
Redeemable non-controlling interests	297,733	307,066
Equity:		
Common stock	458	458
Additional paid-in capital	817,713	762,292
Accumulated other comprehensive income	(4,081)	10,723
Retained earnings	813,664	830,768
	1,627,754	1,604,241
Less treasury stock, at cost	(702,953)	(498,988)
Total stockholders' equity	924,801	1,105,253
Non-controlling interests (G)	180,732	149,252
Non-controlling interests in partnerships (G)	65,465	75,305
Total equity	1,170,998	1,329,810
Total liabilities and equity	\$ 3,212,700	\$ 3,080,296

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# Affiliated Managers Group, Inc. Consolidated Statements of Cash Flow (in thousands)

	Three Months Ended June 30, 2008* 2009		Six Months End June 30, 2008*			1ded 2009		
Cash flow from operating activities:	_	2000	_	2007		2000	_	2007
Net income	\$	85,437	\$	56,249	\$	156,445	\$	79,489
Adjustments to reconcile Net income to net cash flow								
from operating activities:								
Amortization of intangible assets		8,551		8,044		16,901		16,138
Amortization of issuance costs		530		1,841		1,209		3,636
Depreciation and other amortization		2,902		3,243		5,676		6,482
Deferred income tax provision		7,985		4,866		13,177		16,828
Accretion of interest		692		3,424		2,859		6,855
Income from equity method investments, net of amortization		(13,414)		(7,351)		(27,402)		(13,767)
Distributions received from equity method investments		16,542		9,879		49,447		28,820
Tax benefit from exercise of stock options		1,606		1,459		2,279		1,459
Stock option expense		3,617		1,958		7,400		3,135
Affiliate equity expense		4,475		3,469		7,610		6,719
Other adjustments		(6,650)		(21,248)		6,280		(18,698)
Changes in assets and liabilities:								
(Increase) decrease in investment advisory fees receivable		30,874		(11,447)		58,924		17,895
(Increase) decrease in Affiliate investments in partnerships		(72)		(648)		(6,656)		331
(Increase) decrease in prepaids and other current assets		(1,616)		(9,470)		18,380		(9,213)
Decrease in other assets		7,357		1,085		9,111		2,915
Increase (decrease) in accounts payable, accrued liabilities and other long-								
term liabilities		30,757		26,861		(78,860)		(61,119)
Cash flow from operating activities		179,573		72,214		242,780		87,905
Cash flow used in investing activities:				<u> </u>		· ·		
Cost of new investments, net of cash acquired		(50,000)		(1,411)		(60,909)		(1,412)
Purchase of fixed assets		(2,592)		(663)		(5,140)		(1,215)
Purchase of investment securities		(9,001)		(2,911)		(23,444)		(11,746)
Sale of investment securities		9,451				15,001		5,720
Cash flow used in investing activities		(52,142)		(4,985)		(74,492)		(8,653)
Cash flow used in financing activities:				<u> </u>				
Borrowings of senior bank debt		124,000		_		301,000		_
Repayments of senior bank debt		(126,500)		_		(247,500)		(233,514)
Settlement of convertible securities				_		(208,730)		
Issuance of common stock		19,026		11,622		232,803		11,622
Repurchase of common stock		(14,252)		_		(24,754)		_
Issuance costs		(1,002)		_		(1,941)		(921)
Excess tax benefit from exercise of stock options		6,921		1,086		9,807		1,086
Settlement of derivative contracts		8,154		_		8,154		_
Settlement of forward equity sale agreement				_				144,258
Note payments		946		(2,932)		1,824		(4,479)
Distributions to non-controlling interests		(59,118)		(25,506)		(185,086)		(87,125)
				·				

Repurchases of Affiliate equity	(54,243)	(16,421)		(86,681)	(32,806)
Subscriptions (redemptions) of Non-controlling interests in partnerships	4	508		3,656	(471)
Cash flow used in financing activities	 (96,064)	(31,643)		(197,448)	(202,350)
	 		_		
Effect of foreign exchange rate changes on cash and cash equivalents	(358)	1,492		(557)	1,036
Net increase (decrease) in cash and cash equivalents	31,009	37,078		(29,717)	(122,062)
Cash and cash equivalents at beginning of period	162,228	237,291		222,954	396,431
Cash and cash equivalents at end of period	\$ 193,237	\$ 274,369	\$	193,237	\$ 274,369

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	Affiliated	Managers	Group,	Inc.
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#### Notes

- \* In the first quarter of 2009, the Company adopted Statement of Financial Accounting Standards ("FAS") No. 141 (revised 2007), "Business Combinations" ("FAS 141R"), FAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51" ("FAS 160"), Emerging Issues Task Force Topic No. D-98 "Classification and Measurement of Redeemable Securities" ("Topic D-98") and FASB Staff Position APB 14-1, "Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (including Partial Cash Settlement)" ("APB 14-1"), each of which is discussed in further detail in its Quarterly Report on Form 10-Q for the first quarter of 2009. These accounting changes have been retrospectively applied to prior periods, and are reflected in the financial results presented herein.
- (A) Under our Cash Net Income definition, we add to Net Income (controlling interest) amortization (including equity method amortization) and deferred taxes related to intangible assets and Affiliate depreciation and equity expenses, and exclude the effect of APB 14-1. This supplemental non-GAAP performance measure is provided in addition to, but not as a substitute for, Net Income. The Company considers Cash Net Income an important measure of its financial performance, as management believes it best represents operating performance before non-cash expenses relating to the acquisition of interests in its affiliated investment management firms. Cash Net Income is used by the Company's management and Board of Directors as a principal performance benchmark.

The Company adds back amortization attributable to acquired client relationships because this expense does not correspond to the changes in value of these assets, which do not diminish predictably over time. The portion of deferred taxes generally attributable to intangible assets (including goodwill) that it no longer amortizes but which continues to generate tax deductions is added back because the Company believes it is unlikely these accruals will be used to settle material tax obligations. The Company adds back non-cash expenses relating to certain transfers of equity between Affiliate management partners when these transfers have no dilutive effect to shareholders. The Company adds back the portion of consolidated depreciation expense incurred by Affiliates because under its Affiliate operating agreements, the Company is generally not required to replenish these depreciating assets.

In connection with the recent accounting changes described above, in the first quarter of 2009 the Company modified its Cash Net Income definition to add back Affiliate equity and APB 14-1 expenses (both net of tax). In prior periods, Cash Net Income was defined as "Net Income plus amortization and deferred taxes related to intangible assets plus Affiliate depreciation." Under this definition, Cash Net Income reported for the three and six months ended June 30, 2008 was \$59,515 and \$116,160, respectively.

(B) EBITDA is defined as earnings before interest expense, income taxes, depreciation and amortization. This supplemental non-GAAP liquidity measure is provided in addition to, but not as a substitute for, cash flow from operations. As a measure of liquidity, the Company believes EBITDA is useful as an indicator of its ability to service debt, make new investments and meet working capital requirements. EBITDA, as calculated by the Company, may not be consistent with computations of EBITDA by other companies. In reporting EBITDA by segment, Affiliate expenses are allocated to a particular segment on a pro rata basis with respect to the revenue generated by that Affiliate in such segment.

(more)

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- (C) Cash earnings per share represents Cash Net Income divided by the adjusted diluted average shares outstanding. In this calculation, the potential share issuance in connection with the Company's convertible securities is measured using a "treasury stock" method. Under this method, only the net number of shares of common stock equal to the value of the contingently convertible securities and the junior convertible trust preferred securities in excess of par, if any, are deemed to be outstanding. The Company believes the inclusion of net shares under a treasury stock method best reflects the benefit of the increase in available capital resources (which could be used to repurchase shares of common stock) that occurs when these securities are converted and the Company is relieved of its debt obligation. This method does not take into account any increase or decrease in the Company's cost of capital in an assumed conversion.
- (D) In accordance with APB 14-1, the Company has bifurcated certain of its convertible debt securities into their debt and equity components on its balance sheet. The senior convertible securities balance consists of zero coupon senior convertible notes, which were not required to be bifurcated, and senior convertible notes due 2038. The principal amount at maturity of the senior convertible notes due 2038 was \$460,000 at December 31, 2008 and June 30, 2009. The principal amount at maturity of the junior convertible trust preferred securities was \$730,820 at December 31, 2008 and June 30, 2009.
- (E) Convertible securities interest expense, net, includes the interest expense, net of tax, associated with the Company's dilutive convertible securities (including the incremental interest expense attributable to APB 14-1 but excluding the interest expense associated with the Company's mandatory convertible securities).

- (F) Other includes assets under management attributable to Affiliate product closings, the financial effect of which is not material to the Company's ongoing results.
- (G) Income attributable to non-controlling interests on the Company's income statement represents the profits allocated to Affiliate management owners and investors in certain Affiliate investments in partnerships that the Company is required to consolidate. Non-controlling interests on the Company's balance sheet represents the undistributed profits and capital owned by Affiliate management, who retain a conditional right to sell their interests to the Company. Non-controlling interests in partnerships on the Company's balance sheet represent the net assets owned by investors in certain Affiliate investment partnerships, who retain the conditional right to redeem their interests to the investment partnership.

# Affiliated Managers Group, Inc. Financial Highlights

(dollars in thousands, except per share data)

		Three Months Ended 6/30/08*		Three Months Ended 6/30/09
Revenue	\$	308,964	\$	201,246
Net Income (controlling interest)	\$	34,635	\$	10,979
Cash Net Income (A)	\$	62,088	\$	42,419
EBITDA (B)	\$	88,305	\$	53,155
Average shares outstanding - diluted		42,371,454		43,159,140
Earnings per share - diluted	\$	0.82	\$	0.26
	_	December 31, 2008*	_	June 30, 2009
Cash and cash equivalents	\$	396,431	\$	274,369
Senior debt	\$	233,514	\$	_
Senior convertible securities (C)	\$	445,535	\$	451,255
Junior convertible trust preferred securities (C)	\$	505,034	\$	506,169
Stockholders' equity	\$	924,801	\$	1,105,253
(more)				

# Affiliated Managers Group, Inc. Financial Highlights

(dollars in thousands, except per share data)

	ix Months Ended 6/30/08*	Six Months Ended 6/30/09
Revenue	\$ 643,998	\$ 379,721
Net Income (controlling interest)	\$ 65,858	\$ 17,104
Cash Net Income (A)	\$ 120,275	\$ 80,125
EBITDA (B)	\$ 176,876	\$ 102,383
Average shares outstanding - diluted	41,597,282	42,082,991
Earnings per share - diluted	\$ 1.63	\$ 0.41
(more)		

### Affiliated Managers Group, Inc.

**Reconciliations of Earnings Per Share Calculation** 

(dollars in thousands, except per share data)

(donars in thousands, except per share data)			
	T	hree Months Ended 6/30/08*	 Three Months Ended 6/30/09
Net Income (controlling interest)	\$	34,635	\$ 10,979
Convertible securities interest expense, net (D)		81	36
Net Income (controlling interest), as adjusted	\$	34,716	\$ 11,015
Average shares outstanding - diluted		42,371,454	43,159,140

Earnings per share - diluted	\$ 0.82	\$ 0.26
	 Six Months Ended 6/30/08*	 Six Months Ended 6/30/09
Net Income (controlling interest)	\$ 65,858	\$ 17,104
Convertible securities interest expense, net (D)	2,075	72
Net Income (controlling interest), as adjusted	\$ 67,933	\$ 17,176
Average shares outstanding - diluted	41,597,282	42,082,991
Earnings per share - diluted	\$ 1.63	\$ 0.41
(more)		

# Affiliated Managers Group, Inc.

# **Operating Results**

(in millions)

# **Assets Under Management**

Statement of Changes - Quarter to Date

	 Mutual Fund	In	stitutional	 High Net Worth	 Total
Assets under management, March 31, 2009	\$ 30,623	\$	98,379	\$ 23,914	\$ 152,916
Client cash inflows	1,927		7,965	1,296	11,188
Client cash outflows	(2,994)		(8,342)	(1,404)	(12,740)
Net client cash flows	 (1,067)		(377)	 (108)	(1,552)
Investment performance	5,636		16,054	2,891	24,581
Other (E)	_		(2,130)	(11)	(2,141)
Assets under management, June 30, 2009	\$ 35,192	\$	111,926	\$ 26,686	\$ 173,804

Statement of Changes - Year to Date

	1	Mutual Fund	In	stitutional	 High Net Worth	 Total
Assets under management, December 31, 2008	\$	34,704	\$	109,450	\$ 25,991	\$ 170,145
Client cash inflows		3,402		15,190	2,616	21,208
Client cash outflows		(5,663)		(18,141)	(3,362)	(27,166)
Net client cash flows		(2,261)		(2,951)	(746)	(5,958)
Investment performance		2,749		10,146	1,511	14,406
Other (E)		_		(4,719)	(70)	(4,789)
Assets under management, June 30, 2009	\$	35,192	\$	111,926	\$ 26,686	\$ 173,804

(more)

# Affiliated Managers Group, Inc.

#### **Operating Results**

(in thousands)

### **Financial Results**

High Net Worth

	 Three Months Ended 6/30/08*	Percent of Total	Three Months Ended 6/30/09	Percent of Total
Revenue				
Mutual Fund	\$ 125,980	41%	\$ 72,360	36%
Institutional	147,409	48%	101,491	50%
High Net Worth	35,575	11%	27,395	14%
	\$ 308,964	100%	\$ 201,246	100%
EBITDA (B)				
Mutual Fund	\$ 30,079	34%	\$ 14,391	27%
Institutional	47,317	54%	31,690	60%

10,909

12%

7,074

13%

	\$ 88,305	100%	\$ 53,155	100%
	Six Months Ended 6/30/08*	Percent of Total	Six Months Ended 6/30/09	Percent of Total
Revenue			 	
Mutual Fund	\$ 260,843	40%	\$ 140,698	37%
Institutional	307,488	48%	183,729	48%
High Net Worth	75,667	12%	55,294	15%
	\$ 643,998	100%	\$ 379,721	100%
EBITDA (B)				
Mutual Fund	\$ 61,221	35%	\$ 29,266	28%
Institutional	94,751	53%	59,127	58%
High Net Worth	20,904	12%	13,990	14%
	\$ 176,876	100%	\$ 102,383	100%

Affiliated Managers Group, Inc. Reconciliations of Performance and Liquidity Measures

(in thousands)

	т ——	Three Months Ended 6/30/08*		Three Months Ended 6/30/09	
Net Income (controlling interest)	\$	34,635	\$	10,979	
Intangible amortization		13,500		16,000	
Intangible-related deferred taxes		9,040		9,544	
APB 14-1 expense		375		2,053	
Affiliate equity expense		2,858		1,889	
Affiliate depreciation		1,680		1,954	
Cash Net Income (A)	\$	62,088	\$	42,419	
Cash flow from operations	\$	179,573	\$	72,214	
Interest expense, net of non-cash items		15,705		13,928	
Current tax provision		12,356		(1,126)	
Income from equity method investments, net of distributions		1,821		5,428	
Changes in assets and liabilities and other adjustments		(121,150)		(37,289)	
EBITDA (B)	\$	88,305	\$	53,155	
Holding company expenses		15,700		10,537	
EBITDA Contribution	\$	104,005	\$	63,692	
		Six Months Ended 6/30/08*		x Months Ended 6/30/09	
Net Income (controlling interest)	\$	65,858	\$	17,104	
Net meonic (controlling merest)	*	05,050	Ψ		
Intangible amortization	·	26,800	Ψ	32,000	
Intangible amortization Intangible-related deferred taxes	·		Ψ	32,000 19,115	
Intangible amortization Intangible-related deferred taxes APB 14-1 expense	·	26,800 18,061 1,457	Ψ	19,115 4,110	
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense		26,800 18,061 1,457 4,873	Ψ	19,115 4,110 3,895	
Intangible amortization Intangible-related deferred taxes APB 14-1 expense		26,800 18,061 1,457 4,873 3,226		19,115 4,110 3,895 3,901	
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense	<u>\$</u>	26,800 18,061 1,457 4,873	\$	19,115 4,110 3,895	
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense Affiliate depreciation	<u>\$</u>	26,800 18,061 1,457 4,873 3,226		19,115 4,110 3,895 3,901	
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense Affiliate depreciation Cash Net Income (A)		26,800 18,061 1,457 4,873 3,226 120,275	\$	19,115 4,110 3,895 3,901 80,125	
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense Affiliate depreciation Cash Net Income (A)  Cash flow from operations Interest expense, net of non-cash items Current tax provision		26,800 18,061 1,457 4,873 3,226 120,275 242,780 35,796 25,501	\$	19,115 4,110 3,895 3,901 80,125 87,905 28,650 (9,171)	
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense Affiliate depreciation Cash Net Income (A)  Cash flow from operations Interest expense, net of non-cash items Current tax provision Income from equity method investments, net of distributions		26,800 18,061 1,457 4,873 3,226 120,275 242,780 35,796 25,501 (12,146)	\$	19,115 4,110 3,895 3,901 80,125 87,905 28,650 (9,171) 809	
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense Affiliate depreciation Cash Net Income (A)  Cash flow from operations Interest expense, net of non-cash items Current tax provision		26,800 18,061 1,457 4,873 3,226 120,275 242,780 35,796 25,501 (12,146) (115,055)	\$	19,115 4,110 3,895 3,901 80,125 87,905 28,650 (9,171) 809 (5,810)	
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense Affiliate depreciation Cash Net Income (A)  Cash flow from operations Interest expense, net of non-cash items Current tax provision Income from equity method investments, net of distributions		26,800 18,061 1,457 4,873 3,226 120,275 242,780 35,796 25,501 (12,146)	\$	19,115 4,110 3,895 3,901 80,125 87,905 28,650 (9,171) 809	
Intangible amortization Intangible-related deferred taxes APB 14-1 expense Affiliate equity expense Affiliate depreciation Cash Net Income (A)  Cash flow from operations Interest expense, net of non-cash items Current tax provision Income from equity method investments, net of distributions Changes in assets and liabilities and other adjustments	\$	26,800 18,061 1,457 4,873 3,226 120,275 242,780 35,796 25,501 (12,146) (115,055)	\$	19,115 4,110 3,895 3,901 80,125 87,905 28,650 (9,171) 809 (5,810)	

(more)

	 Three Mon June 2008*		ded 2009	Six Month June 2008*		ed 2009
Revenue	\$ 308,964	\$	201,246	\$ 643,998	\$	379,721
Operating expenses:						
Compensation and related expenses	140,822		103,373	291,902		187,533
Selling, general and administrative	48,178		32,157	101,028		64,664
Amortization of intangible assets	8,551		8,044	16,901		16,138
Depreciation and other amortization	2,902		3,243	5,676		6,482
Other operating expenses	5,050		4,736	10,463		10,486
1 5 1	 205,503		151,553	425,970		285,303
Operating income	 103,461		49,693	 218,028		94,418
A. W. S. C. C.		_		 		
Non-operating (income) and expenses:						
Investment and other (income) loss	(426)		(7,191)	1,513		(6,950)
Income from equity method investments	(13,414)		(7,351)	(27,402)		(13,767)
Investment (income) loss from Affiliate	, , ,		(,,,	( , ,		
investments in partnerships (F)	(5,404)		(14,947)	8,930		(11,152)
Interest expense	16,927		19,193	39,864		39,141
·	(2,317)		(10,296)	22,905		7,272
	105.770		50,000	105 100		07.146
Income before income taxes	105,778		59,989	195,123		87,146
Income taxes - current	12,356		(1,126)	25,501		(9,171)
Income taxes - intangible-related deferred	9,040		9,544	18,061		19,115
Income taxes - other deferred	(1,055)		(4,678)	(4,884)		(2,287)
Net income	85,437		56,249	156,445		79,489
Net income (non-controlling interests) (F)	(45,650)		(30,671)	(98,824)		(51,549)
Net (income) loss (non-controlling interests in partnerships)	(45,050)		(30,071)	(90,024)		(31,349)
(F)	 (5,152)		(14,599)	8,237		(10,836)
Net Income (controlling interest)	\$ 34,635	\$	10,979	\$ 65,858	\$	17,104
A constituent of the disc. Lade	20 200 (24		41 450 650	26,005,272		40.740.406
Average shares outstanding - basic	39,300,624		41,450,659	36,885,373		40,740,486
Average shares outstanding - diluted	42,371,454		43,159,140	41,597,282		42,082,991
Earnings per share - basic	\$ 0.88	\$	0.26	\$ 1.79	\$	0.42
Earnings per share - diluted	\$ 0.82	\$	0.26	\$ 1.63	\$	0.41

# Affiliated Managers Group, Inc. Consolidated Balance Sheets

Total current liabilities

(in thousands)

	nber 31, 008*	June 30, 2009
Assets		
Current assets:		
Cash and cash equivalents	\$ 396,431 \$	274,369
Investment advisory fees receivable	131,099	113,899
Affiliate investments in partnerships (F)	68,789	78,560
Affiliate investments in marketable securities	10,399	13,789
Prepaid expenses and other current assets	23,968	27,591
Total current assets	630,686	508,208
Fixed assets, net	71,845	66,885
Equity investments in Affiliates	678,887	664,669
Acquired client relationships, net	491,408	476,571
Goodwill	1,243,583	1,255,793
Other assets	96,291	108,170
Total assets	\$ 3,212,700 \$	3,080,296
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 183,794 \$	118,909
Payables to related party	26,187	2,907

209,981

121,816

Senior debt	233,514	_
Senior convertible securities (C)	445,535	451,255
Junior convertible trust preferred securities (C)	505,034	506,169
Deferred income taxes	319,491	338,047
Other long-term liabilities	30,414	26,133
Total liabilities	1,743,969	1,443,420
Redeemable non-controlling interests	297,733	307,066
,		
Equity:		
Common stock	458	458
Additional paid-in capital	817,713	762,292
Accumulated other comprehensive income	(4,081)	10,723
Retained earnings	813,664	830,768
	1,627,754	1,604,241
Less treasury stock, at cost	(702,953)	(498,988)
Total stockholders' equity	924,801	1,105,253
	7 - 1,000	2,200,200
Non-controlling interests (F)	180,732	149,252
Non-controlling interests in partnerships (F)	65,465	75,305
- · · · · · · · · · · · · · · · · · · ·		70,500
Total equity	1,170,998	1,329,810
Total liabilities and equity	\$ 3,212,700	\$ 3,080,296
rotal habilities and equity	5,212,700	3,000,290

# Affiliated Managers Group, Inc. Consolidated Statements of Cash Flow

(in thousands)

	Three Months Ended June 30,			Six Months Ended June 30,		
	 2008*	e 30,	2009	2008*	30,	2009
Cash flow from operating activities:				 		_
Net income	\$ 85,437	\$	56,249	\$ 156,445	\$	79,489
Adjustments to reconcile Net income to net cash flow						
from operating activities:						
Amortization of intangible assets	8,551		8,044	16,901		16,138
Amortization of issuance costs	530		1,841	1,209		3,636
Depreciation and other amortization	2,902		3,243	5,676		6,482
Deferred income tax provision	7,985		4,866	13,177		16,828
Accretion of interest	692		3,424	2,859		6,855
Income from equity method investments, net of amortization	(13,414)		(7,351)	(27,402)		(13,767)
Distributions received from equity method investments	16,542		9,879	49,447		28,820
Tax benefit from exercise of stock options	1,606		1,459	2,279		1,459
Stock option expense	3,617		1,958	7,400		3,135
Affiliate equity expense	4,475		3,469	7,610		6,719
Other adjustments	(6,650)		(21,248)	6,280		(18,698)
Changes in assets and liabilities:						
(Increase) decrease in investment advisory fees receivable	30,874		(11,447)	58,924		17,895
(Increase) decrease in Affiliate investments in partnerships	(72)		(648)	(6,656)		331
(Increase) decrease in prepaids and other current assets	(1,616)		(9,470)	18,380		(9,213)
Decrease in other assets	7,357		1,085	9,111		2,915
Increase (decrease) in accounts payable, accrued liabilities						
and other long-term liabilities	30,757		26,861	(78,860)		(61,119)
Cash flow from operating activities	179,573		72,214	242,780		87,905
Cash flow used in investing activities:	 			 		
Cost of new investments, net of cash acquired	(50,000)		(1,411)	(60,909)		(1,412)
Purchase of fixed assets	(2,592)		(663)	(5,140)		(1,215)
Purchase of investment securities	(9,001)		(2,911)	(23,444)		(11,746)
Sale of investment securities	9,451			15,001		5,720
Cash flow used in investing activities	(52,142)		(4,985)	(74,492)		(8,653)
Cash flow used in financing activities:	 (- , )	_	( 3 )	(1 ) 1	_	(-,)
Borrowings of senior bank debt	124,000		_	301,000		_
Repayments of senior bank debt	(126,500)		_	(247,500)		(233,514)
Settlement of convertible securities			_	(208,730)		
Issuance of common stock	19,026		11.622	232,803		11,622
Repurchase of common stock	(14,252)			(24,754)		
Issuance costs	(1,002)		_	(1,941)		(921)
Excess tax benefit from exercise of stock options	6,921		1,086	9,807		1,086
Settlement of derivative contracts	8,154		_	8,154		_
Settlement of forward equity sale agreement	_		_	_		144.258
						,

Note payments	946	(2,932)	1.824	(4,479)
Distributions to non-controlling interests	(59,118)	(25,506)	(185,086)	(87,125)
Repurchases of Affiliate equity	(54,243)	(16,421)	(86,681)	(32,806)
Subscriptions (redemptions) of Non-controlling interests in partnerships	4	508	3,656	(471)
Cash flow used in financing activities	(96,064)	(31,643)	(197,448)	(202,350)
Effect of foreign exchange rate changes on cash and cash equivalents	(358)	1,492	(557)	1,036
Net increase (decrease) in cash and cash equivalents	31,009	37,078	(29,717)	(122,062)
Cash and cash equivalents at beginning of period	162,228	237,291	222,954	396,431
Cash and cash equivalents at end of period	\$ 193,237	\$ 274,369	\$ 193,237	\$ 274,369

#### Affiliated Managers Group, Inc.

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#### Notes

- \* In the first quarter of 2009, the Company adopted Statement of Financial Accounting Standards ("FAS") No. 141 (revised 2007), "Business Combinations" ("FAS 141R"), FAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51" ("FAS 160"), Emerging Issues Task Force Topic No. D-98 "Classification and Measurement of Redeemable Securities" ("Topic D-98") and FASB Staff Position APB 14-1, "Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (including Partial Cash Settlement)" ("APB 14-1"), each of which is discussed in further detail in its Quarterly Report on Form 10-Q for the first quarter of 2009. These accounting changes have been retrospectively applied to prior periods, and are reflected in the financial results presented herein.
- (A) Under our Cash Net Income definition, we add to Net Income (controlling interest) amortization (including equity method amortization) and deferred taxes related to intangible assets and Affiliate depreciation and equity expenses, and exclude the effect of APB 14-1. This supplemental non-GAAP performance measure is provided in addition to, but not as a substitute for, Net Income. The Company considers Cash Net Income an important measure of its financial performance, as management believes it best represents operating performance before non-cash expenses relating to the acquisition of interests in its affiliated investment management firms. Cash Net Income is used by the Company's management and Board of Directors as a principal performance benchmark.

The Company adds back amortization attributable to acquired client relationships because this expense does not correspond to the changes in value of these assets, which do not diminish predictably over time. The portion of deferred taxes generally attributable to intangible assets (including goodwill) that it no longer amortizes but which continues to generate tax deductions is added back because the Company believes it is unlikely these accruals will be used to settle material tax obligations. The Company adds back non-cash expenses relating to certain transfers of equity between Affiliate management partners when these transfers have no dilutive effect to shareholders. The Company adds back the portion of consolidated depreciation expense incurred by Affiliates because under its Affiliate operating agreements, the Company is generally not required to replenish these depreciating assets

In connection with the recent accounting changes described above, in the first quarter of 2009 the Company modified its Cash Net Income definition to add back Affiliate equity and APB 14-1 expenses (both net of tax). In prior periods, Cash Net Income was defined as "Net Income plus amortization and deferred taxes related to intangible assets plus Affiliate depreciation." Under this definition, Cash Net Income reported for the three and six months ended June 30, 2008 was \$59,515 and \$116,160, respectively.

- (B) EBITDA is defined as earnings before interest expense, income taxes, depreciation and amortization. This supplemental non-GAAP liquidity measure is provided in addition to, but not as a substitute for, cash flow from operations. As a measure of liquidity, the Company believes EBITDA is useful as an indicator of its ability to service debt, make new investments and meet working capital requirements. EBITDA, as calculated by the Company, may not be consistent with computations of EBITDA by other companies. In reporting EBITDA by segment, Affiliate expenses are allocated to a particular segment on a pro rata basis with respect to the revenue generated by that Affiliate in such segment.
- (C) In accordance with APB 14-1, the Company has bifurcated certain of its convertible debt securities into their debt and equity components on its balance sheet. The senior convertible securities balance consists of zero coupon senior convertible notes, which were not required to be bifurcated, and senior convertible notes due 2038. The principal amount at maturity of the senior convertible notes due 2038 was \$460,000 at December 31, 2008 and June 30, 2009. The principal amount at maturity of the junior convertible trust preferred securities was \$730,820 at December 31, 2008 and June 30, 2009.
- (D) Convertible securities interest expense, net, includes the interest expense, net of tax, associated with the Company's dilutive convertible securities (including the incremental interest expense attributable to APB 14-1 but excluding the interest expense associated with the Company's mandatory convertible securities).
- (E) Other includes assets under management attributable to Affiliate product closings, the financial effect of which is not material to the Company's ongoing results.
- (F) Income attributable to non-controlling interests on the Company's income statement represents the profits allocated to Affiliate management owners and investors in certain Affiliate investments in partnerships that the Company is required to consolidate. Non-controlling interests on the Company's balance sheet represents the undistributed profits and capital owned by Affiliate management, who retain a conditional right to sell their interests to the Company. Non-controlling interests in partnerships on the Company's balance sheet represent the net assets owned by investors in certain Affiliate investment partnerships, who retain the conditional right to redeem their interests to the investment partnership.