# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, DC 20549** 

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) October 26, 2010

# Affiliated Managers Group, Inc.

(Exact Name of Registrant as Specified in Its Charter)

#### **Delaware**

(State or Other Jurisdiction of Incorporation)

**001-13459** (Commission File Number)

04-3218510

(IRS Employer Identification No.)

600 Hale Street
Prides Crossing, Massachusetts
(Address of Principal Executive Offices)

01965

(Zip Code)

(617) 747-3300

(Registrant's Telephone Number, Including Area Code)

N/A

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 2.02 Results of Operations and Financial Conditions.

On October 26, 2010, Affiliated Managers Group, Inc. (the "Company") issued a press release setting forth its financial and operating results for the quarter ended September 30, 2010. A copy of this press release is furnished as Exhibit 99.1 hereto and is hereby incorporated by reference herein.

## ITEM 5.03 Amendments to Articles of Incorporation or Bylaws; Change in Fiscal Year.

The Board of Directors (the "Board") of the Company approved an amendment to the Company's Bylaws, effective October 26, 2010, which provides for the appointment of a lead director to the Board, and outlines the principal responsibilities of that position.

# ITEM 8.01 Other Events.

The financial statement tables set forth in the press release issued by the Company on October 26, 2010 are also filed as Exhibit 99.2 hereto and are hereby incorporated by reference herein.

On October 26, 2010, the Company issued a press release announcing that, effective January 1, 2011, Sean M. Healey, President and Chief Executive Officer of the Company, will become Chairman of the Board, succeeding founder and Chairman William J. Nutt as Chairman. Mr. Nutt will remain a member of the Board. A copy of this press release is attached hereto as Exhibit 99.3 and is hereby incorporated by reference herein.

#### ITEM 9.01 Financial Statements and Exhibits.

(c) Exhibits.

Exhibit No. Description

99.1*	Earnings Press Release issued by the Company on October 26, 2010.
99.2	Earnings Press Release Financial Statement Tables.
99.3	Press Release issued by the Company on October 26, 2010.

<sup>\*</sup> This exhibit shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, nor shall it be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.

2

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# AFFILIATED MANAGERS GROUP, INC.

Date: October 26, 2010 By: /S/ JOHN KINGSTON, III

Name: John Kingston, III
Title: Executive Vice President,
General Counsel and Secretary

3

# **EXHIBIT INDEX**

Exhibit No.	Description
99.1* 99.2 99.3	Earnings Press Release issued by the Company on October 26, 2010. Earnings Press Release Financial Statement Tables. Press Release issued by the Company on October 26, 2010.

<sup>\*</sup> This exhibit shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, nor shall it be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.

Investor Relations: Alexandra Lynn

(617) 747-3300 ir@amg.com

Media Relations: Laura O'Brien

(617) 747-3300 pr@amg.com

# AMG Reports Financial and Operating Results for the Third Quarter and Nine Months Ended September 30, 2010

Company Reports Economic EPS of \$1.50; EPS of \$0.65

**BOSTON, October 26, 2010** — Affiliated Managers Group, Inc. (NYSE: AMG) today reported its financial and operating results for the third quarter and nine months ended September 30, 2010.

For the third quarter of 2010, Economic Earnings Per Share ("Economic EPS") were \$1.50, compared to \$1.05 for the same period of 2009, while diluted earnings per share for the third quarter of 2010 were \$0.65, compared to \$0.40 for the same period of 2009. For the third quarter of 2010, Economic Net Income was \$77.9 million, compared to \$45.6 million for the same period of 2009. For the third quarter of 2010, Net Income was \$34.0 million, compared to \$17.8 million for the same period of 2009. (Performance measures Economic Net Income and Economic EPS are defined in the attached tables.)

For the third quarter of 2010, revenue was \$354.4 million, compared to \$217.5 million for the same period of 2009. For the third quarter of 2010, EBITDA was \$102.3 million, compared to \$60.5 million for the same period of 2009.

For the nine months ended September 30, 2010, Economic Net Income was \$192.5 million, while EBITDA was \$252.2 million. For the same period, Net Income was \$76.6 million, on revenue of \$937.5 million. For the nine months ended September 30, 2009, Economic Net Income was \$125.8 million, while EBITDA was \$162.9 million. For the same period, Net Income was \$34.9 million, on revenue of \$597.2 million.

Net client cash flows for the third quarter of 2010 were approximately \$5.5 billion, with flows in the institutional, mutual fund, and high net worth channels of approximately \$4.2 billion, \$1.1 billion, and \$0.2 billion, respectively. The aggregate assets under management of AMG's affiliated investment management firms were approximately \$294 billion at September 30, 2010, pro forma for a pending investment.

(more)

"AMG had an excellent quarter, reporting Economic Earnings Per Share of \$1.50, an increase of 43% compared to the same quarter of last year," stated Sean M. Healey, President and Chief Executive Officer of AMG. "Our results reflect the successful execution of our growth strategy, including accretion from investments in new Affiliates as well as the strong organic growth of our existing Affiliates. Our Affiliates continue to generate outstanding investment performance across an array of product areas, particularly in emerging markets and international equity and alternative products. Given our industry-leading offerings in these product areas, we remain confident in our prospects for continued new business momentum as global institutional investors increasingly focus on expanding their allocations to alpha-generating strategies."

"Over 70% of our EBITDA is now generated by global equity and alternative products, across a broad range of international markets and investment strategies, and our Affiliates participating in these areas delivered excellent results. Global equity manager Tweedy, Browne and emerging markets manager Genesis continued to generate outperformance across all time periods in their flagship products, and Third Avenue's Value fund ranked at the top of its Lipper category in the quarter. In addition, Harding Loevner's emerging markets equity product outperformed over both the near and long term, while alternative managers AQR, BlueMountain, and ValueAct realized substantial absolute returns across their largest products. Finally, global private equity fund-of-funds manager Pantheon continued to perform well, with solid organic growth in the quarter."

"With the continued outperformance of our Affiliates, AMG is well-positioned to benefit as investor risk appetite increases — particularly among clients outside the U.S., which already account for over half of our earnings," Mr. Healey added. "Our global distribution platform extends our boutique Affiliates' marketing reach to large institutions in Australia, the Middle East, Europe, and now Asia. As evidenced by our net client cash flows this quarter of \$5.5 billion, we are seeing continued demand from sophisticated investors in these regions as AMG brings the outstanding performance of focused, return-oriented specialist firms, supported by the scale, resources, and risk management of a global investment manager, to strategic markets around the world."

"We were pleased to announce our investment in premier global and emerging markets equity manager Trilogy Global Advisors during the quarter, which further enhanced our position in these product areas," Mr. Healey concluded. "We continue to see substantial opportunities for ongoing earnings growth through our New Investments strategy, with a strong and diverse pipeline of traditional and alternative firms, increasingly characterized by succession-driven transactions. With our unparalleled competitive position and the favorable transaction environment, we are uniquely positioned to make additional accretive investments in the highest quality boutique firms globally."

### **About Affiliated Managers Group**

AMG is a global asset management company with equity investments in leading boutique investment management firms. AMG's innovative partnership approach allows each Affiliate's management team to own significant equity in their firm while maintaining operational autonomy. AMG's strategy is to

Affiliates in strategic matters, marketing, distribution, product development and operations. As of September 30, 2010, the aggregate assets under management of AMG's Affiliates were approximately \$294 billion, pro forma for a pending investment, in more than 350 investment products across a broad range of investment styles, asset classes and distribution channels. For more information, please visit the Company's website at www.amg.com.

Certain matters discussed in this press release may constitute forward-looking statements within the meaning of the federal securities laws. Actual results and the timing of certain events could differ materially from those projected in or contemplated by the forward-looking statements due to a number of factors, including changes in the securities or financial markets or in general economic conditions, the availability of equity and debt financing, competition for acquisitions of interests in investment management firms, the ability to close pending investments, the investment performance of our Affiliates and their ability to effectively market their investment strategies, and other risks detailed from time to time in AMG's filings with the Securities and Exchange Commission. Reference is hereby made to the "Cautionary Statements" set forth in the Company's Form 10-K for the year ended December 31, 2009.

AMG routinely posts information that may be significant for investors in the Investor Information section of its website, and encourages investors to consult that section regularly. For additional information, please visit www.amg.com.

#### **Financial Tables Follow**

A teleconference will be held with AMG's management at 11:00 a.m. Eastern time today. Parties interested in listening to the teleconference should dial 1-877-407-9210 (domestic calls) or 1-201-689-8049 (international calls) starting at 10:45 a.m. Eastern time. Those wishing to listen to the teleconference should dial the appropriate number at least ten minutes before the call begins.

The teleconference will also be available for replay beginning approximately one hour after the conclusion of the call. To hear a replay of the call, please dial 1-877-660-6853 (domestic calls) or 1-201-612-7415 (international calls) and provide account number 286 and conference ID 357598. The live call and replay of the session, and additional financial information referenced during the teleconference, can also be accessed via the Web at http://www.amg.com/InvestorRelations.

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3

# Affiliated Managers Group, Inc. Financial Highlights

(dollars in thousands, except per share data)

	_	Three Months Ended 9/30/09	 Three Months Ended 9/30/10
Revenue	\$	217,461	\$ 354,372
Net Income (controlling interest)	\$	17,769	\$ 33,955
Economic Net Income (A)	\$	45,629	\$ 77,883
EBITDA (B)	\$	60,532	\$ 102,271
Average shares outstanding - diluted		44,267,107	51,895,871
Earnings per share - diluted	\$	0.40	\$ 0.65
Average shares outstanding - adjusted diluted (C)		43,523,113	51,895,871
Economic earnings per share (C)	\$	1.05	\$ 1.50
		December 31, 2009	 September 30, 2010
Cash and cash equivalents	\$	259,487	\$ 255,452
Senior bank debt	\$	_	\$ 371,000
Senior convertible securities (D)	\$	456,976	\$ 418,987
Junior convertible trust preferred securities (D)	\$	507,358	\$ 509,222
Stockholders' equity	\$	1,109,690	\$ 1,712,068
(mara)			

# Affiliated Managers Group, Inc. **Financial Highlights**

(dollars in thousands, except per share data)

		 Nine Months Ended 9/30/09	 Nine Months Ended 9/30/10
Revenue		\$ 597,182	\$ 937,474
Net Income (controlling interest)		\$ 34,873	\$ 76,622
Economic Net Income (A)		\$ 125,754	\$ 192,522
EBITDA (B)		\$ 162,916	\$ 252,246
Average shares outstanding - diluted		42,835,258	48,741,873
Earnings per share - diluted		\$ 0.82	\$ 1.57
Average shares outstanding - adjusted diluted (C)		42,005,112	48,359,998
Economic earnings per share (C)		\$ 2.99	\$ 3.98
	(more)		
	2		

Affiliated Managers Group, Inc. Reconciliations of Earnings Per Share Calculation

(dollars in thousands, except per share data)

	_	Three Months Ended 9/30/09	 Three Months Ended 9/30/10
Net Income (controlling interest)	\$	17,769	\$ 33,955
Convertible securities interest expense, net (E)		36	 <u> </u>
Net Income (controlling interest), as adjusted	\$	17,805	\$ 33,955
Average shares outstanding - diluted		44,267,107	51,895,871
Earnings per share - diluted	\$	0.40	\$ 0.65
	_	Nine Months Ended 9/30/09	 Nine Months Ended 9/30/10
Net Income (controlling interest)	\$	34,873	\$ 76,622
Convertible securities interest expense, net (E)		108	53
Net Income (controlling interest), as adjusted	\$	34,981	\$ 76,675
Average shares outstanding - diluted		42,835,258	48,741,873
Earnings per share - diluted	\$	0.82	\$ 1.57
(more)			
3			

# Affiliated Managers Group, Inc.

**Reconciliations of Average Shares Outstanding** 

	Three Months Ended 9/30/09	Three Months Ended 9/30/10
Average shares outstanding - diluted	44,267,107	51,895,871
Assumed issuance of LYONS shares	(873,803)	_

Assumed issuance of 2008 Senior Convertible Notes shares	_	_
Assumed issuance of Trust Preferred shares	_	_
Dilutive impact of LYONS shares	129,809	_
Dilutive impact of 2008 Senior Convertible Notes shares	<del>_</del>	_
Dilutive impact of Trust Preferred shares	<u></u>	<u> </u>
Average shares outstanding - adjusted diluted (C)	43,523,113	51,895,871
	Nine Months Ended 9/30/09	Nine Months Ended 9/30/10
Average shares outstanding - diluted	42,835,258	48,741,873
Assumed issuance of LYONS shares	(873,803)	(514,761)
Assumed issuance of 2008 Senior Convertible Notes shares	_	_
Assumed issuance of Trust Preferred shares	_	_
Dilutive impact of LYONS shares	43,657	132,886
Dilutive impact of 2008 Senior Convertible Notes shares	_	_
Dilutive impact of Trust Preferred shares		<u></u>
Average shares outstanding - adjusted diluted (C)	42,005,112	48,359,998
(more)		

4

# Affiliated Managers Group, Inc. Operating Results

(in millions)

# **Assets Under Management**

Statement of Changes - Quarter to Date

	 Mutual Fund	 Institutional	 High Net Worth	 Total
Assets under management, June 30, 2010	\$ 64,317	\$ 155,175	\$ 29,500	\$ 248,992
Client cash inflows	6,430	8,472	1,417	16,319
Client cash outflows	(5,314)	(4,316)	(1,222)	(10,852)
Net client cash flows	1,116	 4,156	195	5,467
Investment performance	 7,833	15,302	2,671	25,806
Other (G)	1,623	(2,211)	_	(588)
Assets under management, September 30, 2010	\$ 74,889	\$ 172,422	\$ 32,366	\$ 279,677

Statement of Changes - Year to Date

		Mutual Fund	 Institutional	 High Net Worth	 Total
Assets under management, December 31, 2009	\$	44,531	\$ 133,858	\$ 29,650	\$ 208,039
New investments (F)		22,903	26,060	427	49,390
Adjusted Assets under management, December 31, 2009		67,434	159,918	30,077	257,429
Client cash inflows		15,303	20,794	5,006	41,103
Client cash outflows		(13,250)	(18,469)	(4,704)	(36,423)
Net client cash flows	<u>-</u>	2,053	 2,325	302	4,680
Investment performance		3,828	12,496	 1,988	18,312
Other (G)		1,574	(2,317)	(1)	(744)
Assets under management, September 30, 2010	\$	74,889	\$ 172,422	\$ 32,366	\$ 279,677

(more)

5

# Affiliated Managers Group, Inc.

**Operating Results** 

(in thousands)

# **Financial Results**

Three		Three	
Months		Months	
Ended	Percent	Ended	Percent
9/30/09	of Total	9/30/10	of Total

Revenue

Mutual Fullu	D.	00,002	3/70	Ф	131,017	4370
Institutional		109,918	51%		170,990	48%
High Net Worth		26,861	12%		31,565	9%
	\$	217,461	100%	\$	354,372	100%
					_	
EBITDA (B)						
Mutual Fund	\$	14,514	24%	\$	31,271	31%
Institutional		38,230	63%		61,060	59%
High Net Worth		7,788	13%		9,940	10%
	\$	60,532	100%	\$	102,271	100%
		Nine Months			Nine Months	
		Ended 9/30/09	Percent of Total		Ended 9/30/10	Percent of Total
		Ended 9/30/09	of Total		Ended 9/30/10	of Total
Revenue Mutual Fund		Ended 9/30/09 221,380	of Total	\$	9/30/10 397,736	of Total
Mutual Fund Institutional		Ended 9/30/09 221,380 293,646	of Total 37% 49%	\$	397,736 445,063	of Total 42% 48%
Mutual Fund		Ended 9/30/09 221,380	of Total	\$	9/30/10 397,736	of Total
Mutual Fund Institutional		Ended 9/30/09 221,380 293,646	of Total 37% 49%	\$	397,736 445,063	of Total 42% 48%
Mutual Fund Institutional High Net Worth	\$	221,380 293,646 82,156	of Total 37% 49% 14%		397,736 445,063 94,675	of Total 42% 48% 10%
Mutual Fund Institutional	\$ <u>\$</u>	221,380 293,646 82,156 597,182	of Total  37% 49% 14% 100%	\$	397,736 445,063 94,675 937,474	of Total  42% 48% 10% 100%
Mutual Fund Institutional High Net Worth EBITDA (B)	\$	221,380 293,646 82,156	37% 49% 14% 100%		397,736 445,063 94,675 937,474	of Total  42% 48% 10% 100%
Mutual Fund Institutional High Net Worth  EBITDA (B) Mutual Fund	\$ <u>\$</u>	221,380 293,646 82,156 597,182	of Total  37% 49% 14% 100%	\$	397,736 445,063 94,675 937,474	of Total 42% 48% 10%

6

80,682

37%

\$

151,817

43%

\$

# Affiliated Managers Group, Inc.

Mutual Fund

# **Reconciliations of Performance and Liquidity Measures**

(in thousands)				
		Three Months Ended 9/30/09		hree Months Ended 9/30/10
Net Income (controlling interest)	\$	17,769	\$	33,955
Intangible amortization	Ψ	16,120	Ψ	25,976
Intangible-related deferred taxes		6,181		9,820
Imputed interest and contingent payment adjustments		2,067		3,767
Affiliate equity expense		1,579		1,776
Affiliate depreciation		1,913		2,589
Economic Net Income (A)	\$	45,629	\$	77,883
Cash flow from operations	\$	80,162	\$	168,369
Interest expense, net of non-cash items		14,249		14,363
Current tax provision		63		7,931
Income from equity method investments, net of distributions		2,484		2,863
Changes in assets and liabilities and other adjustments		(36,426)		(91,255)
EBITDA (B)	\$	60,532	\$	102,271
Holding company expenses	_	11,426		17,965
EBITDA Contribution	\$	71,958	\$	120,236
EBITDA Contribution		71,958  Nine Months Ended 9/30/09		120,236 fine Months Ended 9/30/10
	_	Nine Months Ended 9/30/09	N	line Months Ended 9/30/10
Net Income (controlling interest) Intangible amortization		Nine Months Ended		line Months Ended
Net Income (controlling interest)	_	Nine Months Ended 9/30/09	N	fine Months Ended 9/30/10
Net Income (controlling interest) Intangible amortization	_	Nine Months Ended 9/30/09 34,873 48,120	N	fine Months Ended 9/30/10 76,622 59,660
Net Income (controlling interest) Intangible amortization Intangible-related deferred taxes Imputed interest and contingent payment adjustments Affiliate equity expense	_	Nine Months Ended 9/30/09 34,873 48,120 25,296 6,177 5,474	N	76,622 59,660 34,870
Net Income (controlling interest) Intangible amortization Intangible-related deferred taxes Imputed interest and contingent payment adjustments	_	Nine Months Ended 9/30/09 34,873 48,120 25,296 6,177	N	76,622 59,660 34,870 9,254
Net Income (controlling interest) Intangible amortization Intangible-related deferred taxes Imputed interest and contingent payment adjustments Affiliate equity expense	_	Nine Months Ended 9/30/09 34,873 48,120 25,296 6,177 5,474	N	76,622 59,660 34,870 9,254 5,316
Net Income (controlling interest) Intangible amortization Intangible-related deferred taxes Imputed interest and contingent payment adjustments Affiliate equity expense Affiliate depreciation	\$	Nine Months Ended 9/30/09 34,873 48,120 25,296 6,177 5,474 5,814	\$	76,622 59,660 34,870 9,254 5,316 6,800
Net Income (controlling interest) Intangible amortization Intangible-related deferred taxes Imputed interest and contingent payment adjustments Affiliate equity expense Affiliate depreciation Economic Net Income (A)	\$	Nine Months Ended 9/30/09 34,873 48,120 25,296 6,177 5,474 5,814 125,754	\$ \$	76,622 59,660 34,870 9,254 5,316 6,800 192,522
Net Income (controlling interest) Intangible amortization Intangible-related deferred taxes Imputed interest and contingent payment adjustments Affiliate equity expense Affiliate depreciation Economic Net Income (A)  Cash flow from operations	\$	Nine Months Ended 9/30/09 34,873 48,120 25,296 6,177 5,474 5,814 125,754	\$ \$	76,622 59,660 34,870 9,254 5,316 6,800 192,522
Net Income (controlling interest) Intangible amortization Intangible-related deferred taxes Imputed interest and contingent payment adjustments Affiliate equity expense Affiliate depreciation Economic Net Income (A)  Cash flow from operations Interest expense, net of non-cash items Current tax provision Income from equity method investments, net of distributions	\$	Nine Months Ended 9/30/09 34,873 48,120 25,296 6,177 5,474 5,814 125,754 168,067 42,899 (9,108) 3,293	\$ \$	76,622 59,660 34,870 9,254 5,316 6,800 192,522 351,480 43,012 15,783 1,243
Net Income (controlling interest) Intangible amortization Intangible-related deferred taxes Imputed interest and contingent payment adjustments Affiliate equity expense Affiliate depreciation Economic Net Income (A)  Cash flow from operations Interest expense, net of non-cash items Current tax provision	\$	Nine Months Ended 9/30/09 34,873 48,120 25,296 6,177 5,474 5,814 125,754 168,067 42,899 (9,108)	\$ \$	76,622 59,660 34,870 9,254 5,316 6,800 192,522 351,480 43,012 15,783
Net Income (controlling interest) Intangible amortization Intangible-related deferred taxes Imputed interest and contingent payment adjustments Affiliate equity expense Affiliate depreciation Economic Net Income (A)  Cash flow from operations Interest expense, net of non-cash items Current tax provision Income from equity method investments, net of distributions	\$	Nine Months Ended 9/30/09 34,873 48,120 25,296 6,177 5,474 5,814 125,754 168,067 42,899 (9,108) 3,293	\$ \$	76,622 59,660 34,870 9,254 5,316 6,800 192,522 351,480 43,012 15,783 1,243

EBITDA Contribution \$ 195,390 \$ 313,978

(more)

7

# Affiliated Managers Group, Inc. Consolidated Statements of Income

(dollars in thousands, except per share data)

	Three Months Ended September 30,			Nine Mon Septem	
	 2009 Septem		2010	 2009	 2010
Revenue	\$ 217,461	\$	354,372	\$ 597,182	\$ 937,474
Operating expenses:					
Compensation and related expenses	105,237		151,533	292,770	413,501
Selling, general and administrative	26,864		73,378	89,276	190,743
Amortization of intangible assets	8,293		20,517	24,430	39,045
Depreciation and other amortization	3,167		3,716	9,649	10,117
Other operating expenses	10,865		9,638	21,351	24,109
	 154,426		258,782	 437,476	677,515
Operating income	63,035		95,590	159,706	259,959
Non-operating (income) and expenses:					
Investment and other income	(6,614)		(11,384)	(13,564)	(14,929)
Income from equity method investments	(8,203)		(9,536)	(21,970)	(28,543)
Investment (income) loss from Affiliate	(0,203)		(3,550)	(21,570)	(20,545)
investments in partnerships (H)	(14,914)		_	(26,065)	4,493
Interest expense	16,151		16,322	48,555	48,750
Imputed interest expense	3,389		7,191	10,126	17,303
imputed interest expense	 (10,191)		2,593	(2,918)	27,074
Income before income taxes	73,226		92.997	162.624	232,885
mediae derore mediae tuned	7 3,223		02,007	102,02	202,000
Income taxes (I)	5,366		23,968	15,275	52,878
Net income	67,860		69,029	147,349	180,007
Net income (non-controlling interests)	(35,459)		(35,074)	(87,008)	(107,770)
Net (income) loss (non-controlling interests	(55, .55)		(55,57.1)	(07,000)	(107,770)
in partnerships) (H)	 (14,632)			 (25,468)	 4,385
Net Income (controlling interest)	\$ 17,769	\$	33,955	\$ 34,873	\$ 76,622
, ,			<u> </u>	<u> </u>	
Average shares outstanding - basic	41,854,249		51,154,863	41,115,819	46,054,042
Average shares outstanding - diluted	44,267,107		51,895,871	42,835,258	48,741,873
James outstanding under	,=3/,10/		01,000,071	,555,_55	.5,. 11,075
Earnings per share - basic	\$ 0.42	\$	0.66	\$ 0.85	\$ 1.66
Earnings per share - diluted	\$ 0.40	\$	0.65	\$ 0.82	\$ 1.57
	(more)				

# Affiliated Managers Group, Inc. Consolidated Balance Sheets

(in thousands)

	Dec	December 31, 2009		eptember 30, 2010
Assets				
Current assets:				
Cash and cash equivalents	\$	259,487	\$	255,452
Investment advisory fees receivable		140,118		183,988
Investments in partnerships (H)		93,809		_
Investments in marketable securities		56,690		84,945
Unsettled fund share receivables		_		57,046
Prepaid expenses and other current assets		35,478		58,756
Total current assets		585,582		640,187
Fixed assets, net		62,402		66,789

Equity investments in Affiliates		658,332		630,996
Acquired client relationships, net		571,573		1,400,806
Goodwill		1,413,217		1,995,756
Other assets		99,800		216,408
Total assets	\$	3,390,906	\$	4,950,942
Liabilities and Stockholders' Equity				
Current liabilities:				
Accounts payable and accrued liabilities	\$	117,227	\$	240,796
Unsettled fund share payables	Ψ		Ψ	54,302
Payables to related party		109,888		100,176
Total current liabilities		227,115		395,274
Total Carrent Habinacs		227,113		333,274
Senior bank debt		_		371,000
Senior convertible securities (D)		456,976		418,987
Junior convertible trust preferred securities (D)		507,358		509,222
Deferred income taxes		322,671		471,571
Other long-term liabilities		26,066		188,905
Total liabilities		1,540,186	,	2,354,959
Redeemable non-controlling interests		368,999		386,183
Equity:				
Common stock		458		539
Additional paid-in capital		612,091		1,016,318
Accumulated other comprehensive income		45,958		70,973
Retained earnings		873,137		949,759
		1,531,644		2,037,589
Less treasury stock, at cost		(421,954)		(325,521)
Total stockholders' equity		1,109,690		1,712,068
1 7		, ,		, ,
Non-controlling interests		281,946		497,732
Non-controlling interests in partnerships (H)		90,085		_
Total equity		1,481,721		2,209,800
Total liabilities and equity	\$	3,390,906	\$	4,950,942
(more)				

9

# Affiliated Managers Group, Inc. Consolidated Statements of Cash Flow

(in thousands)

	Three Months Ended September 30, 2009 2010			Nine Mon Septem 2009		
Cash flow from operating activities:		<u> </u>		-010	 2003	 2010
Net income	\$ 6	57,860	\$	69,029	\$ 147,349	\$ 180,007
Adjustments to reconcile Net income to net cash flow from operating activities:						
Amortization of intangible assets		8,293		20,517	24,430	39,045
Amortization of issuance costs		1,843		1,959	5,479	5,653
Depreciation and other amortization		3,167		3,716	9,649	10,117
Deferred income tax provision		3,873		7,976	20,701	25,630
Imputed interest expense		3,389		7,191	10,126	17,303
Income from equity method investments, net of amortization		(8,202)		(9,536)	(21,970)	(28,543)
Distributions received from equity method investments	1	13,725		14,656	42,545	51,420
Tax benefit from exercise of stock options		1,715		1,402	3,174	3,478
Stock option expense		2,560		3,608	5,695	10,410
Affiliate equity expense		3,150		3,511	9,869	10,312
Other adjustments	(1	14,546)		(109)	(33,125)	9,439
Changes in assets and liabilities:						
(Increase) decrease in investment advisory fees receivable	(1	17,051)		13,277	845	(12,052)
(Increase) decrease in Affiliate investments in partnerships		_		_	331	(503)
Increase in prepaids and other current assets		(811)		(20,280)	(10,024)	(512)
(Increase) decrease in other assets		(46)		(1,654)	2,869	(9,779)
(Increase) decrease in unsettled fund shares receivable		_		1,651		(573)
Increase in unsettled fund shares payable		_		1,253	_	3,519
Increase (decrease) in accounts payable, accrued liabilities and other long-term						
liabilities		11,243		50,202	(49,876)	37,109
Cash flow from operating activities	3	30,162		168,369	168,067	351,480
Cash flow used in investing activities:					 	
Investments in Affiliates	(13	37,860)		(10,980)	(139,271)	(804,017)
Purchase of fixed assets		(438)		(2,209)	(1,653)	(5,316)

Purchase of investment securities	_	(12,801)	(11,746)	(43,203)
Sale of investment securities	1,584	_	7,303	11,784
Cash flow used in investing activities	(136,714)	(25,990)	(145,367)	(840,752)
Cash flow from (used in) financing activities:				
Borrowings of senior bank debt	_	5,000	_	1,022,500
Repayments of senior bank debt	_	(293,500)	(233,514)	(651,500)
Issuance of common stock	18,139	10,641	29,760	36,055
Issuance costs	(288)	(102)	(1,209)	(330)
Excess tax benefit from exercise of stock options	2,750	1,946	3,836	6,664
Settlement of forward equity sale agreement	_	194,653	144,258	294,657
Note payments	7,196	(5,893)	2,718	(31,784)
Distributions to non-controlling interests	(14,962)	(16,754)	(102,087)	(77,446)
Affiliate equity issuances and repurchases	(7,502)	(6,591)	(40,308)	(116,123)
Subscriptions (redemptions) of Non-controlling interests				
in partnerships	_	_	(471)	503
Cash flow from (used in) financing activities	5,333	(110,600)	(197,017)	483,196
Effect of foreign exchange rate changes on cash and cash equivalents	2,100	3,130	3,136	2,041
Net increase (decrease) in cash and cash equivalents	(49,119)	34,909	(171,181)	(4,035)
Cash and cash equivalents at beginning of period	274,369	220,543	396,431	259,487
Cash and cash equivalents at end of period	\$ 225,250	\$ 255,452	\$ 225,250	\$ 255,452

10

# Affiliated Managers Group, Inc.

### Notes

(in thousands)

(A) Under our Economic Net Income definition, we add to Net Income (controlling interest) amortization (including equity method amortization), deferred taxes related to intangible assets, Affiliate depreciation and Affiliate equity expense, and exclude the non-cash effect of imputed interest expense (principally APB 14-1 interest on convertible securities and non-cash expenses related to contingent payment arrangements). We consider Economic Net Income an important measure of our financial performance, as we believe it best represents operating performance before non-cash expenses relating to the acquisition of interests in our affiliated investment management firms, and it is therefore employed as our principal performance benchmark. This non-GAAP performance measure is provided in addition to, but not as a substitute for, Net Income; Economic Net Income is not a liquidity measure, and should not be used in place of liquidity measures calculated under GAAP.

We add back amortization attributable to acquired client relationships because this expense does not correspond to the changes in value of these assets, which do not diminish predictably over time. The portion of deferred taxes generally attributable to intangible assets (including goodwill) that are no longer amortized but continue to generate tax deductions is added back because we believe it is unlikely these accruals will be used to settle material tax obligations. We add back the portion of consolidated depreciation expense incurred by Affiliates because under our Affiliate operating agreements, we are generally not required to replenish these depreciating assets. We add back non-cash expenses relating to certain transfers of equity between Affiliate management partners when these transfers have no dilutive effect to shareholders.

In connection with recent investments in Affiliates, in the first quarter of 2010 we modified our Economic Net Income definition to exclude non-cash imputed interest and revaluation adjustments related to contingent payment arrangements from Net Income (controlling interest). The modification of the Economic Net Income definition did not have an impact on prior periods reported herein.

- (B) EBITDA is defined as earnings before interest expense, income taxes, depreciation and amortization. This supplemental non-GAAP liquidity measure is provided in addition to, but not as a substitute for, cash flow from operations. As a measure of liquidity, we believe EBITDA is useful as an indicator of our ability to service debt, make new investments and meet working capital requirements. EBITDA, as calculated by us, may not be consistent with computations of EBITDA by other companies. In reporting EBITDA by segment, Affiliate expenses are allocated to a particular segment on a pro rata basis with respect to the revenue generated by that Affiliate in such segment.
- (C) Economic earnings per share represents Economic Net Income divided by the adjusted diluted average shares outstanding. In this calculation, the potential share issuance in connection with our convertible securities is measured using a "treasury stock" method. Under this method, only the net number of shares of common stock equal to the value of the contingently convertible securities and the junior convertible trust preferred securities in excess of par, if any, are deemed to be outstanding. We believe the inclusion of net shares under a treasury stock method best reflects the benefit of the increase in available capital resources (which could be used to repurchase shares of common stock) that occurs when these securities are converted and we are relieved of our debt obligation. This method does not take into account any increase or decrease in our cost of capital in an assumed conversion. Economic earnings per share is not a liquidity measure, and should not be used in place of liquidity measures calculated under GAAP.

(more)

11

(D) We have bifurcated our convertible debt securities into their debt and equity components on our balance sheet. The principal amount at maturity of the senior convertible notes due 2038 was \$460,000 at December 31, 2009 and September 30, 2010. The principal amount at maturity of the junior convertible trust preferred securities was \$730,820 at December 31, 2009 and September 30, 2010.

- (E) Convertible securities interest expense, net, includes the interest expense, net of tax, associated with our dilutive convertible securities.
- (F) We completed our investment in Artemis Investment Management during the first quarter of 2010; and we completed our investments in Pantheon and Aston Asset Management during the second quarter of 2010. Our presentation of assets under management activity is pro forma assuming these investments closed at the beginning of each period presented.
- (G) Other includes assets under management attributable to Affiliate product transitions, the financial effects of which are not material to our ongoing results.
- (H) At December 31, 2009, assets of consolidated investment partnerships are reported as Investments in partnerships. A majority of these assets are held by investors that are unrelated to us, and reported as Non-controlling interests in partnerships. Income from these partnerships is presented as Investment (income) loss from Affiliate investments in partnerships in the Consolidated Statements of Income. In the third quarter of 2010 we deconsolidated these partnerships.
- (I) Our consolidated income tax provision includes taxes attributable to controlling interests, and to a lesser extent, taxes attributable to non-controlling interests, as follows:

	Three Months Ended September 30,			Nine Mont Septem	 	
		2009		2010	2009	2010
Current income taxes	\$	63	\$	7,931	\$ (9,108)	\$ 15,783
Intangible-related deferred taxes		6,181		9,820	25,296	34,870
Other deferred taxes		(2,308)		(1,423)	(4,595)	(8,357)
Taxes attributable to controlling interests		3,936		16,328	11,593	 42,296
Taxes attributable to non-controlling interests		1,430		7,640	3,682	10,582
Total income taxes	\$	5,366	\$	23,968	\$ 15,275	\$ 52,878
Effective tax rate*		18.1%		32.5%	24.9%	35.6%

<sup>\*</sup> Taxes attributable to controlling interests divided by our share of the consolidated income before taxes.

# Affiliated Managers Group, Inc. Financial Highlights

(dollars in thousands, except per share data)

	 Three Months Ended 9/30/09	 Three Months Ended 9/30/10
Revenue	\$ 217,461	\$ 354,372
Net Income (controlling interest)	\$ 17,769	\$ 33,955
Economic Net Income (A)	\$ 45,629	\$ 77,883
EBITDA (B)	\$ 60,532	\$ 102,271
	44 267 107	F1 00F 071
Average shares outstanding - diluted	44,267,107	51,895,871
Earnings per share - diluted	\$ 0.40	\$ 0.65
Average shares outstanding - adjusted diluted (C)	43,523,113	51,895,871
Economic earnings per share (C)	\$ 1.05	\$ 1.50
	 December 31, 2009	 September 30, 2010
Cash and cash equivalents	\$ 259,487	\$ 255,452
Senior bank debt	\$ _	\$ 371,000
Senior convertible securities (D)	\$ 456,976	\$ 418,987
Junior convertible trust preferred securities (D)	\$ 507,358	\$ 509,222
Stockholders' equity	\$ 1,109,690	\$ 1,712,068
(more)		

1

# Affiliated Managers Group, Inc.

# **Financial Highlights**

(dollars in thousands, except per share data)

	 Nine Months Ended 9/30/09		Nine Months Ended 9/30/10
Revenue	\$ 597,182	\$	937,474
Net Income (controlling interest)	\$ 34,873	\$	76,622
Economic Net Income (A)	\$ 125,754	\$	192,522
EBITDA (B)	\$ 162,916	\$	252,246
Average shares outstanding - diluted	42,835,258		48,741,873
Earnings per share - diluted	\$ 0.82	\$	1.57
Average shares outstanding - adjusted diluted (C)	42,005,112		48,359,998
Economic earnings per share (C)	\$ 2.99	\$	3.98
(more)			

# **Reconciliations of Earnings Per Share Calculation** (dollars in thousands, except per share data)

	 Three Months Ended 9/30/09		Three Months Ended 9/30/10
Net Income (controlling interest)	\$ 17,769	\$	33,955
Convertible securities interest expense, net (E)	36		_
Net Income (controlling interest), as adjusted	\$ 17,805	\$	33,955
Average shares outstanding - diluted	44,267,107		51,895,871
Earnings per share - diluted	\$ 0.40	\$	0.65
	 Nine Months Ended 9/30/09		Nine Months Ended 9/30/10
Net Income (controlling interest)	\$ 34,873	\$	76,622
Convertible securities interest expense, net (E)	108		53
Net Income (controlling interest), as adjusted	\$ 34,981	\$	76,675
Average shares outstanding - diluted	42,835,258		48,741,873
Earnings per share - diluted	\$ 0.82	\$	1.57
(more)			
3			

# Affiliated Managers Group, Inc. Reconciliations of Average Shares Outstanding

	Three Months Ended 9/30/09	Three Months Ended 9/30/10
Average shares outstanding - diluted	44,267,107	51,895,871
Assumed issuance of LYONS shares	(873,803)	_
Assumed issuance of 2008 Senior Convertible Notes shares	<del>_</del>	_
Assumed issuance of Trust Preferred shares	_	_
Dilutive impact of LYONS shares	129,809	_
Dilutive impact of 2008 Senior Convertible Notes shares	_	_
Dilutive impact of Trust Preferred shares		_
Average shares outstanding - adjusted diluted (C)	43,523,113	51,895,871
	Nine Months Ended 9/30/09	Nine Months Ended 9/30/10
Average shares outstanding - diluted	42,835,258	48,741,873
Assumed issuance of LYONS shares	(873,803)	(514,761)
Assumed issuance of 2008 Senior Convertible Notes shares	_	_
Assumed issuance of Trust Preferred shares	_	_
Dilutive impact of LYONS shares	43,657	132,886
Dilutive impact of 2008 Senior Convertible Notes shares	_	_
Dilutive impact of Trust Preferred shares		<u> </u>
Average shares outstanding - adjusted diluted (C)	42,005,112	48,359,998
(more)		

4

Affiliated Managers Group, Inc. Operating Results

(in millions)

**Assets Under Management** 

Statement of Changes - Quarter to Date

Mutual		High Net	
Fund	Institutional	Worth	Total

Assets under management, June 30, 2010	\$ 64,317	\$ 155,175	\$ 29,500	\$ 248,992
Client cash inflows	6,430	8,472	1,417	16,319
Client cash outflows	(5,314)	(4,316)	(1,222)	(10,852)
Net client cash flows	 1,116	 4,156	 195	 5,467
Investment performance	 7,833	15,302	 2,671	 25,806
Other (G)	1,623	(2,211)	_	(588)
Assets under management, September 30, 2010	\$ 74,889	\$ 172,422	\$ 32,366	\$ 279,677

Statement of Changes - Year to Date

	Mutual				High Net			
	Fund	Institutional		Worth			Total	
Assets under management, December 31, 2009	\$ 44,531	\$	133,858	\$	29,650	\$	208,039	
New investments (F)	22,903		26,060		427		49,390	
Adjusted Assets under management, December 31, 2009	67,434		159,918		30,077		257,429	
Client cash inflows	15,303		20,794		5,006		41,103	
Client cash outflows	 (13,250)		(18,469)		(4,704)		(36,423)	
Net client cash flows	 2,053		2,325		302		4,680	
Investment performance	 3,828		12,496		1,988		18,312	
Other (G)	 1,574		(2,317)		(1)		(744)	
Assets under management, September 30, 2010	\$ 74,889	\$	172,422	\$	32,366	\$	279,677	

(more)

5

# Affiliated Managers Group, Inc.

Operating Results (in thousands)

# **Financial Results**

		Three Months Ended 9/30/09	Percent of Total			Percent of Total
Revenue						
Mutual Fund	\$	80,682	37%	\$	151,817	43%
Institutional		109,918	51%		170,990	48%
High Net Worth		26,861	12%		31,565	9%
	\$	217,461	100%	\$	354,372	100%
EBITDA (B)						
Mutual Fund	\$	14,514	24%	\$	31,271	31%
Institutional	<del>-</del>	38,230	63%		61,060	59%
High Net Worth		7,788	13%		9,940	10%
S	\$	60,532	100%	\$	102,271	100%
		Nine Months Ended 9/30/09	Percent of Total		Nine Months Ended 9/30/10	Percent of Total
Revenue		Months Ended 9/30/09	of Total		Months Ended 9/30/10	of Total
Mutual Fund	\$	Months Ended 9/30/09	of Total 37%	- \$	Months Ended 9/30/10	of Total 42%
Mutual Fund Institutional	\$	Months Ended 9/30/09 221,380 293,646	of Total 37% 49%	\$	Months Ended 9/30/10 397,736 445,063	of Total 42% 48%
Mutual Fund		Months Ended 9/30/09 221,380 293,646 82,156	of Total 37% 49% 14%		Months Ended 9/30/10 397,736 445,063 94,675	of Total 42% 48% 10%
Mutual Fund Institutional	\$ \$	Months Ended 9/30/09 221,380 293,646	of Total 37% 49%	\$	Months Ended 9/30/10 397,736 445,063	of Total 42% 48%
Mutual Fund Institutional High Net Worth  EBITDA (B)	<u>\$</u>	Months Ended 9/30/09 221,380 293,646 82,156 597,182	of Total  37% 49% 14% 100%	\$	Months Ended 9/30/10 397,736 445,063 94,675 937,474	42% 48% 10% 100%
Mutual Fund Institutional High Net Worth  EBITDA (B) Mutual Fund		Months Ended 9/30/09 221,380 293,646 82,156 597,182	37% 49% 14% 100%		Months Ended 9/30/10 397,736 445,063 94,675 937,474	42% 48% 10% 100%
Mutual Fund Institutional High Net Worth  EBITDA (B) Mutual Fund Institutional	<u>\$</u>	Months Ended 9/30/09 221,380 293,646 82,156 597,182	37% 49% 14% 100%	\$	Months Ended 9/30/10 397,736 445,063 94,675 937,474 79,221 144,910	42% 48% 10% 100%
Mutual Fund Institutional High Net Worth  EBITDA (B) Mutual Fund	<u>\$</u>	Months Ended 9/30/09 221,380 293,646 82,156 597,182	37% 49% 14% 100%	\$	Months Ended 9/30/10 397,736 445,063 94,675 937,474	42% 48% 10% 100%

(more)

	Th	ree Months Ended 9/30/09	Three Months Ended 9/30/10		
Net Income (controlling interest)	\$	17,769	\$	33,955	
Intangible amortization		16,120		25,976	
Intangible-related deferred taxes		6,181		9,820	
Imputed interest and contingent payment adjustments		2,067		3,767	
Affiliate equity expense		1,579		1,776	
Affiliate depreciation		1,913		2,589	
Economic Net Income (A)	\$	45,629	\$	77,883	
Cash flow from operations	\$	80,162	\$	168,369	
Interest expense, net of non-cash items		14,249		14,363	
Current tax provision		63		7,931	
Income from equity method investments, net of distributions		2,484		2,863	
Changes in assets and liabilities and other adjustments		(36,426)		(91,255)	
EBITDA (B)	\$	60,532	\$	102,271	
Holding company expenses		11,426		17,965	
EBITDA Contribution	\$	71,958	\$	120,236	
	N	ine Months Ended 9/30/09	N	ine Months Ended 9/30/10	
Net Income (controlling interest)	\$	34,873	\$	76,622	
Intangible amortization		48,120		59,660	
Intangible-related deferred taxes		25,296		34,870	
Imputed interest and contingent payment adjustments		6,177		9,254	
Affiliate equity expense		5,474		5,316	
Affiliate depreciation		5,814		6,800	
Economic Net Income (A)	\$	125,754	\$	192,522	
Cash flow from operations	\$	168,067	\$	351,480	
Interest expense, net of non-cash items	Ψ	42,899	Ψ	43,012	
Current tax provision		(9,108)		15,783	
Income from equity method investments, net of distributions		3,293		1,243	
Changes in assets and liabilities and other adjustments		(42,235)		(159,272)	
EBITDA (B)	\$	162,916	\$	252,246	
Holding company expenses	<del></del>	32,474		61,732	
EBITDA Contribution	\$	195,390	\$	313,978	

7

# Affiliated Managers Group, Inc. Consolidated Statements of Income (dollars in thousands, except per share data)

	Three Months Ended September 30,			Nine Mon Septem	ed
	 2009		2010	 2009	 2010
Revenue	\$ 217,461	\$	354,372	\$ 597,182	\$ 937,474
Operating expenses:					
Compensation and related expenses	105,237		151,533	292,770	413,501
Selling, general and administrative	26,864		73,378	89,276	190,743
Amortization of intangible assets	8,293		20,517	24,430	39,045
Depreciation and other amortization	3,167		3,716	9,649	10,117
Other operating expenses	10,865		9,638	21,351	24,109
	154,426		258,782	437,476	677,515
Operating income	 63,035		95,590	159,706	259,959
Non-operating (income) and expenses:					
Investment and other income	(6,614)		(11,384)	(13,564)	(14,929)
Income from equity method investments	(8,203)		(9,536)	(21,970)	(28,543)
Investment (income) loss from Affiliate	( ) )		(,,,	, , ,	
investments in partnerships (H)	(14,914)		_	(26,065)	4,493
Interest expense	16,151		16,322	48,555	48,750
Imputed interest expense	3,389		7,191	10,126	17,303
·	(10,191)		2,593	(2,918)	27,074

Income before income taxes		73,226	92,997	162,624	232,885
Income taxes (I)		5,366	23,968	15,275	52,878
Net income	· · · · · · · · · · · · · · · · · · ·	67,860	 69,029	147,349	180,007
Net income (non-controlling interests)		(35,459)	(35,074)	(87,008)	(107,770)
Net (income) loss (non-controlling interests					
in partnerships) (H)		(14,632)	_	(25,468)	4,385
Net Income (controlling interest)	\$	17,769	\$ 33,955	\$ 34,873	\$ 76,622
Average shares outstanding - basic		41,854,249	51,154,863	41,115,819	46,054,042
Average shares outstanding - diluted		44,267,107	51,895,871	42,835,258	48,741,873
g g					
Earnings per share - basic	\$	0.42	\$ 0.66	\$ 0.85	\$ 1.66
Earnings per share - diluted	\$	0.40	\$ 0.65	\$ 0.82	\$ 1.57
•					
		(more)			

8

# Affiliated Managers Group, Inc. Consolidated Balance Sheets

(in thousands)

	I	December 31, 2009		September 30, 2010
Assets				
Current assets:				
Cash and cash equivalents	\$	259,487	\$	255,452
Investment advisory fees receivable		140,118		183,988
Investments in partnerships (H)		93,809		_
Investments in marketable securities		56,690		84,945
Unsettled fund share receivables		_		57,046
Prepaid expenses and other current assets		35,478		58,756
Total current assets		585,582		640,187
Fixed assets, net		62,402		66,789
Equity investments in Affiliates		658,332		630,996
Acquired client relationships, net		571,573		1,400,806
Goodwill		1,413,217		1,995,756
Other assets		99,800		216,408
Total assets	\$	3,390,906	\$	4,950,942
Liabilities and Stockholders' Equity				
Current liabilities:				
Accounts payable and accrued liabilities	\$	117,227	\$	240,796
Unsettled fund share payables		_		54,302
Payables to related party		109,888		100,176
Total current liabilities		227,115	'	395,274
Senior bank debt		_		371,000
Senior convertible securities (D)		456,976		418,987
Junior convertible trust preferred securities (D)		507,358		509,222
Deferred income taxes		322,671		471,571
Other long-term liabilities		26,066		188,905
Total liabilities		1,540,186	-	2,354,959
Redeemable non-controlling interests		368,999		386,183
Equity:				
Common stock		458		539
Additional paid-in capital		612,091		1,016,318
Accumulated other comprehensive income		45,958		70,973
Retained earnings		873,137		949,759
		1,531,644		2,037,589
Less treasury stock, at cost		(421,954)		(325,521)
Total stockholders' equity		1,109,690	'	1,712,068
Non-controlling interests		281,946		497,732
Non-controlling interests in partnerships (H)		90,085		
Total equity		1,481,721		2,209,800
Total liabilities and equity	\$	3,390,906	\$	4,950,942
		<u>=</u>		

# Affiliated Managers Group, Inc. Consolidated Statements of Cash Flow

(in thousands)

	Three Months Ended September 30,					Nine Months Ended September 30,			
		2009		2010		2009		2010	
Cash flow from operating activities:	ф	CT 0C0	ф	60,000	ф	1.45.240	ф	400.00	
Net income	\$	67,860	\$	69,029	\$	147,349	\$	180,007	
Adjustments to reconcile Net income to net cash flow									
from operating activities:		0.000		20 545		0.4.400		DO 0.45	
Amortization of intangible assets		8,293		20,517		24,430		39,045	
Amortization of issuance costs		1,843		1,959		5,479		5,653	
Depreciation and other amortization		3,167		3,716		9,649		10,117	
Deferred income tax provision		3,873		7,976		20,701		25,630	
Imputed interest expense		3,389		7,191		10,126		17,303	
Income from equity method investments, net of amortization		(8,202)		(9,536)		(21,970)		(28,543	
Distributions received from equity method investments		13,725		14,656		42,545		51,420	
Tax benefit from exercise of stock options		1,715		1,402		3,174		3,478	
Stock option expense		2,560		3,608		5,695		10,410	
Affiliate equity expense		3,150		3,511		9,869		10,312	
Other adjustments		(14,546)		(109)		(33,125)		9,439	
Changes in assets and liabilities:									
(Increase) decrease in investment advisory fees receivable		(17,051)		13,277		845		(12,052	
(Increase) decrease in Affiliate investments in partnerships		_		_		331		(503	
Increase in prepaids and other current assets		(811)		(20,280)		(10,024)		(512	
(Increase) decrease in other assets		(46)		(1,654)		2,869		(9,779	
(Increase) decrease in unsettled fund shares receivable		_		1,651		_		(573	
Increase in unsettled fund shares payable		_		1,253		_		3,519	
Increase (decrease) in accounts payable, accrued liabilities and other long-term									
liabilities		11,243		50,202		(49,876)		37,109	
Cash flow from operating activities		80,162		168,369		168,067		351,480	
Cash flow used in investing activities:				<u> </u>					
Investments in Affiliates		(137,860)		(10,980)		(139,271)		(804,017	
Purchase of fixed assets		(438)		(2,209)		(1,653)		(5,316	
Purchase of investment securities		_		(12,801)		(11,746)		(43,203	
Sale of investment securities		1,584		(==,===)		7,303		11,784	
Cash flow used in investing activities	-	(136,714)	_	(25,990)		(145,367)		(840,752	
Cash flow from (used in) financing activities:		(130,714)		(25,550)		(145,507)		(040,732	
Borrowings of senior bank debt				5,000		_		1,022,500	
Repayments of senior bank debt		_		(293,500)		(233,514)		(651,500	
Issuance of common stock		18,139		10,641		29,760		36,055	
Issuance costs		(288)		(102)		(1,209)		(330	
Excess tax benefit from exercise of stock options		2,750		1,946		3,836		6,664	
Settlement of forward equity sale agreement		2,730		194,653		144,258		294,657	
Note payments		7,196				2,718			
Distributions to non-controlling interests		(14,962)		(5,893) (16,754)		(102,087)		(31,784 (77,446	
Affiliate equity issuances and repurchases									
		(7,502)		(6,591)		(40,308)		(116,123	
Subscriptions (redemptions) of Non-controlling interests						(471)		F02	
in partnerships		<u> </u>		(110,000)		(471)		503	
Cash flow from (used in) financing activities		5,333		(110,600)		(197,017)		483,196	
Effect of foreign exchange rate changes on cash and cash equivalents		2,100		3,130		3,136		2,041	
Net increase (decrease) in cash and cash equivalents		(49,119)		34,909		(171,181)		(4,035	
Cash and cash equivalents at beginning of period		274,369		220,543		396,431		259,487	
Cash and cash equivalents at end of period	\$	225,250	\$	255,452	\$	225,250	\$	255,452	

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10

# Affiliated Managers Group, Inc.

Notes

(in thousands)

(A) Under our Economic Net Income definition, we add to Net Income (controlling interest) amortization (including equity method amortization), deferred taxes related to intangible assets, Affiliate depreciation and Affiliate equity expense, and exclude the non-cash effect of imputed interest expense

(principally APB 14-1 interest on convertible securities and non-cash expenses related to contingent payment arrangements). We consider Economic Net Income an important measure of our financial performance, as we believe it best represents operating performance before non-cash expenses relating to the acquisition of interests in our affiliated investment management firms, and it is therefore employed as our principal performance benchmark. This non-GAAP performance measure is provided in addition to, but not as a substitute for, Net Income; Economic Net Income is not a liquidity measure, and should not be used in place of liquidity measures calculated under GAAP.

We add back amortization attributable to acquired client relationships because this expense does not correspond to the changes in value of these assets, which do not diminish predictably over time. The portion of deferred taxes generally attributable to intangible assets (including goodwill) that are no longer amortized but continue to generate tax deductions is added back because we believe it is unlikely these accruals will be used to settle material tax obligations. We add back the portion of consolidated depreciation expense incurred by Affiliates because under our Affiliate operating agreements, we are generally not required to replenish these depreciating assets. We add back non-cash expenses relating to certain transfers of equity between Affiliate management partners when these transfers have no dilutive effect to shareholders.

In connection with recent investments in Affiliates, in the first quarter of 2010 we modified our Economic Net Income definition to exclude non-cash imputed interest and revaluation adjustments related to contingent payment arrangements from Net Income (controlling interest). The modification of the Economic Net Income definition did not have an impact on prior periods reported herein.

- (B) EBITDA is defined as earnings before interest expense, income taxes, depreciation and amortization. This supplemental non-GAAP liquidity measure is provided in addition to, but not as a substitute for, cash flow from operations. As a measure of liquidity, we believe EBITDA is useful as an indicator of our ability to service debt, make new investments and meet working capital requirements. EBITDA, as calculated by us, may not be consistent with computations of EBITDA by other companies. In reporting EBITDA by segment, Affiliate expenses are allocated to a particular segment on a pro rata basis with respect to the revenue generated by that Affiliate in such segment.
- (C) Economic earnings per share represents Economic Net Income divided by the adjusted diluted average shares outstanding. In this calculation, the potential share issuance in connection with our convertible securities is measured using a "treasury stock" method. Under this method, only the net number of shares of common stock equal to the value of the contingently convertible securities and the junior convertible trust preferred securities in excess of par, if any, are deemed to be outstanding. We believe the inclusion of net shares under a treasury stock method best reflects the benefit of the increase in available capital resources (which could be used to repurchase shares of common stock) that occurs when these securities are converted and we are relieved of our debt obligation. This method does not take into account any increase or decrease in our cost of capital in an assumed conversion. Economic earnings per share is not a liquidity measure, and should not be used in place of liquidity measures calculated under GAAP.

(more)

- (D) We have bifurcated our convertible debt securities into their debt and equity components on our balance sheet. The principal amount at maturity of the senior convertible notes due 2038 was \$460,000 at December 31, 2009 and September 30, 2010. The principal amount at maturity of the junior convertible trust preferred securities was \$730,820 at December 31, 2009 and September 30, 2010.
- (E) Convertible securities interest expense, net, includes the interest expense, net of tax, associated with our dilutive convertible securities.
- (F) We completed our investment in Artemis Investment Management during the first quarter of 2010; and we completed our investments in Pantheon and Aston Asset Management during the second quarter of 2010. Our presentation of assets under management activity is pro forma assuming these investments closed at the beginning of each period presented.
- (G) Other includes assets under management attributable to Affiliate product transitions, the financial effects of which are not material to our ongoing results.
- (H) At December 31, 2009, assets of consolidated investment partnerships are reported as Investments in partnerships. A majority of these assets are held by investors that are unrelated to us, and reported as Non-controlling interests in partnerships. Income from these partnerships is presented as Investment (income) loss from Affiliate investments in partnerships in the Consolidated Statements of Income. In the third quarter of 2010 we deconsolidated these partnerships.
- (I) Our consolidated income tax provision includes taxes attributable to controlling interests, and to a lesser extent, taxes attributable to non-controlling interests, as follows:

	Three Months Ended September 30,				Nine Months Ended September 30,					
		2009		2010		2009		2010		
Current income taxes	\$	63	\$	7,931	\$	(9,108)	\$	15,783		
Intangible-related deferred taxes		6,181		9,820		25,296		34,870		
Other deferred taxes		(2,308)		(1,423)		(4,595)		(8,357)		
Taxes attributable to controlling interests	<u></u>	3,936		16,328		11,593		42,296		
Taxes attributable to non-controlling interests		1,430		7,640		3,682		10,582		
Total income taxes	\$	5,366	\$	23,968	\$	15,275	\$	52,878		
Effective tax rate*		18.1%		32.5%		24.9%		35.6%		

<sup>\*</sup> Taxes attributable to controlling interests divided by our share of the consolidated income before taxes.

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### AMG Names Sean M. Healey Chairman and Chief Executive Officer

**BOSTON, October 26, 2010** — Affiliated Managers Group, Inc. (NYSE: AMG) today announced that, effective January 1, 2011, Sean M. Healey, President and Chief Executive Officer, will succeed founder William J. Nutt as Chairman. Mr. Nutt will remain on the Company's Board of Directors.

On behalf of the Board of Directors, Lead Independent Director Harold J. Meyerman said, "Sean's leadership and vision as Chief Executive Officer have positioned the Company to achieve extraordinary growth and success over time. Under his leadership, AMG has become a leading global asset management company with a diverse set of outstanding products, particularly in fast-growing areas such as global and emerging markets equities and alternative investments. In addition, we wish to thank Bill Nutt for his contributions to AMG over the years, including serving as the Company's Chairman since its founding in 1993, and we are pleased that he will remain as an independent member of our Board."

"Since succeeding me as AMG's CEO in 2005, Sean has played a critical role in expanding the Company's reach overseas and prudently managing AMG's financial standing during a very challenging period in the asset management industry. His anticipation of the fundamental changes now shaping the industry has put AMG in the strong competitive position it holds today. It's been a pleasure working with Sean and our talented management team over the years to establish AMG's unique investment approach as a successful and widely recognized business model," said Mr. Nutt.

Sean Healey commented, "It is an honor to assume this role at AMG. I have had the privilege of working with an outstanding management team and group of Affiliates these past 15 years. Together we have built AMG into a leading asset management firm with Affiliates located around the globe, collectively offering more than 350 investment products to institutional and retail clients. With our best growth prospects still ahead of us, this is a truly exciting time for AMG. We will continue to leverage our business model into new growth areas to generate additional value for our shareholders. I would also like to extend my personal thanks to Bill for his friendship and service to AMG, and look forward to working closely with him and the rest of the Board in this new role."

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Mr. Healey, age 49, joined AMG in 1995 when the Company had a single Affiliate and under \$1 billion in assets under management. Today, AMG has 27 Affiliates and approximately \$300 billion in assets under management. Mr. Healey has served as the Company's President and Chief Executive Officer since 2005 and has been a member of the Company's Board of Directors since 2001.

Prior to joining AMG, Mr. Healey was a Vice President in the Mergers and Acquisitions Department at Goldman, Sachs & Co. focusing on financial institutions. He holds a number of non-profit board positions, including serving as Co-Chairman of the Board of Trustees of the Peabody Essex Museum, and as a member of the Board of Directors of the Boys and Girls Clubs of Boston and the Visiting Committee of the Harvard Law School. In 2006, Mr. Healey received a presidential appointment to serve on the President's Export Council, the nation's principal advisory committee on international trade. Mr. Healey received a J.D. from Harvard Law School and was editor of the Harvard Law Review. He received an M.A., with First-Class Honours, from University College, Dublin and graduated Phi Beta Kappa from Harvard College.

# **About Affiliated Managers Group**

AMG is a global asset management company with equity investments in leading boutique investment management firms. AMG's innovative partnership approach allows each Affiliate's management team to own significant equity in their firm while maintaining operational autonomy. AMG's strategy is to generate growth through the internal growth of existing Affiliates, as well as through investments in new Affiliates. In addition, AMG provides centralized assistance to its Affiliates in strategic matters, marketing, distribution, product development and operations. For more information, please visit the Company's website at www.amg.com.

Certain matters discussed in this press release may constitute forward-looking statements within the meaning of the federal securities laws. Actual results and the timing of certain events could differ materially from those projected in or contemplated by the forward-looking statements due to a number of factors, including changes in the securities or financial markets or in general economic conditions, the availability of equity and debt financing, competition for acquisitions of interests in investment management firms, the ability to close pending investments, the investment performance of our Affiliates and their ability to effectively market their investment strategies, and other risks detailed from time to time in AMG's filings with the SEC. Reference is hereby made to the "Cautionary Statements" set forth in the Company's Form 10-K for the year ended December 31, 2009.

AMG routinely posts information that may be significant for investors in the Investor Information section of its website, and encourages investors to consult that section regularly. For additional information, please visit www.amq.com.